

2016 BUSINESS AND BIODIVERSITY FORUM Mainstreaming Biodiversity: Opportunities for Businesses

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Scope:

- ✓ Integrating conservation and sustainable use of natural capital in business planning and operation.
- ✓ A significant gap remains in finance for biodiversity conservation and management
- ✓ Global investment required amounts to between 130 and 440 billion US\$ annually.
- ✓ ¿How could the productive and financial sectors better engage into biodiversity conservation and sustainable use?
- Address financial mechanisms that consider guidelines on biodiversity conservation and sustainable use, applicable to the private sector, as well as discuss investment opportunities and innovative instruments to scale up involve the private sector in biodiversity finance.



✓ ¿Why is it important to mainstream biodiversity?



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1995, 33 trillion dls x year

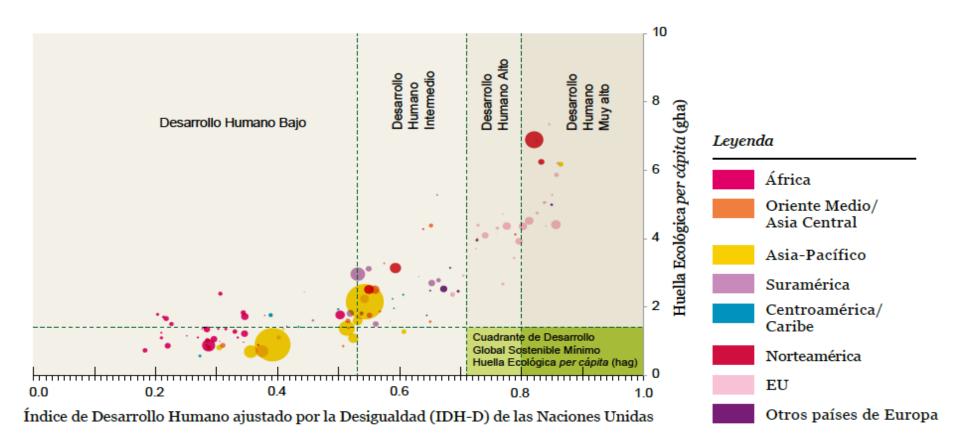
2011, **125-143** trillion dls x year (GDP = 75.2 t per year)

1 trillion= 1 x 10 ¹²

Estimated value of ES provided to humanity

R. Costanza, 1994-2014





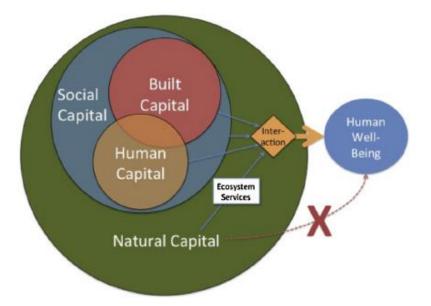
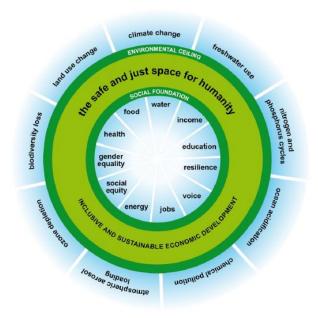


Fig. 1. Interaction between built, social, human and natural capital required to produce human well-being. Built and human capital (the economy) are embedded in society which is embedded in the rest of nature. Ecosystem services are the relative contribution of natural capital to human well-being, they do not flow directly. It is therefore essential to adopt a broad, transdisciplinary perspective in order to address ecosystem services.

Figure 1. A safe and just space for humanity to thrive in: a first illustration



Source: Oxfam. The 11 dimensions of the social foundation are illustrative and are based on governments' priorities for Rio+20. The nine dimensions of the environmental ceiling are based on the planetary boundaries set out by Rockström et al (2009b)

4 A Safe and Just Space for Humanity Oxfam Discussion Paper, February 2012



But what is Sustainable Investing (SI)?

Negative Screen / Avoidance Strategies

Proactive / Targeted Strategies

Screening

Divestment

ESG Investing

Impact Investing

- Utilizes screening criteria to exclude certain companies or industries within an investment portfolio
- · Common negative screens include those for fossil fuels, tobacco, alcohol, nuclear power, and weapons
- Full or partial divestment of certain investment holdings to achieve specific social or political goals or objectives
- Well-known divestment campaigns include those focused on fossil fuel companies and companies doing business in Sudan
- This involves integrating company performance on environmental, social and governance (ESG) criteria into investment decision-making
- Investments made in companies, organizations and funds with the intention to generate positive impact alongside a financial return
- In addition to financial returns, impact is assessed periodically to evaluate the success of the investment

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Does Sustainable Investing leave money on the table?



- Returns on the MSCI KLD 400
 Social Index have been competitive with its traditional parent index, MSCI USA IMI
- Academic studies have made the investment case for socially responsible investing
- An Empirical Research Partners study concluded that on average, stocks with good ESG credentials beat those with poor scores while also achieving their non-financial, ESG-related goals⁴

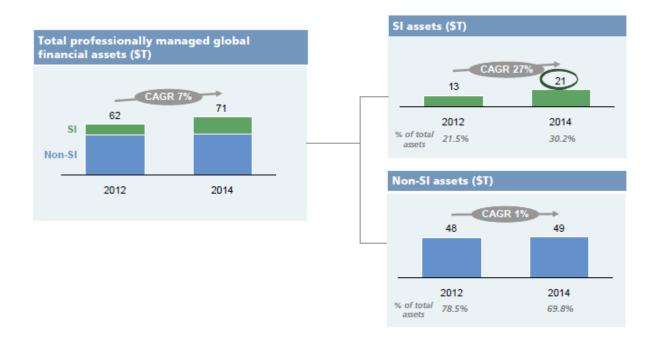
Performance (Since inception annualized returns for the ESG Indices)					
MSCI KLD 400 Social Index ¹	9.5%	MSCI USA IMI Index	9.4%	S&P 500 TR Index	9.3%
MSCI EAFE ESG Index ²	7.7%	MSCI EAFE Index	6.5%		
MSCI ACWI ESG Index ³	2.7%	MSCI ACWI Index	1.8%		

(1) Chart shows the appreciation of \$100 invested at KLD 400 inception, 5/31/1994 through 12/31/2015; (2) Since inception performance of EAFE ESG, 8/31/2010 through 12/31/15 (3) Since inception performance of ACWI ESG, 9/28/2007 through 12/31/15 (4) Empirical Research Partners, July 2015 report

Sources: Morningstar, MSCI. Past performance is no guarantee of future results. It is not possible to invest directly in an index. See Appendix for Index Definitions. For illustrative purposes only. Actual performance in a client's specific investment may differ substantially from the performance of the indices noted herein.

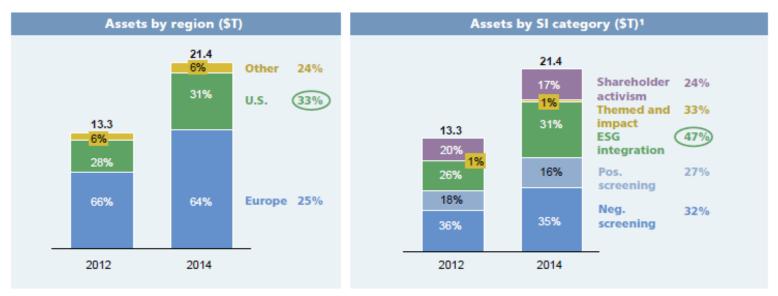


Sustainable Investing (SI) assets are \$21.4T globally and growing...





While the majority of SI assets are in Europe, the U.S. market and retail segment have experienced strong growth



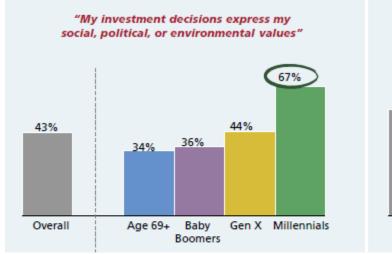
Source: GSIA, S&P's Money Market Directories (MMD) - 2013, UK Charities Commission; Philanthropic Foundations Canada, Salesforce.com

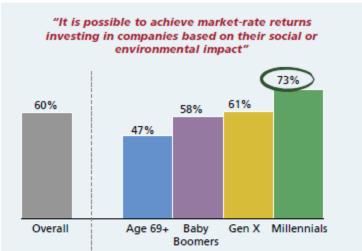
1. Percentages calculated based on double counting method and applied to actual total SI assets. Includes double counting where assets are included in multiple categories. Total global SRI assets: \$21T, which is 30% of total global professionally managed assets



Attitudes on Sustainable Investing

- An estimated \$15 Trillion will be transferred between generations over the next two decades
- Younger generations, particularly millennials, are interested in investments that are in line with their personal values
- Further, they are confident that their investments can have a social impact while maintaining market-rate returns





source: 2014 U.S. Trust Insights on Wealth and Worth (based on nationwide survey of 680 high-net-worth and ultra-high-net-worth adults with at least \$3 million in investable assets), J.P. Morgan Philanthropy Centre



Financing the green and blue economies

investors

Spectrum of Social and Financial **Objectives**

Pure Social Pure Profit Program-Related Socially-Philanthropic Venture Impact ESG Traditional Donations Philanthropy Investina Investina Investments Responsible Investments Investments Pure charitable Donations are Return of at least Investments Limitina "Do no harm" 100% driven by maximisation giving with no given as seed the principal in companies investments investing in listed expectation of capital with is expected; whose to companies stocks that avoid of short-term financial the expectation possibility of primary goal who track and ethically and financial gain of operational market return, as is delivering evaluate their environmentally return social and questionable sustainability well as of social performance environmental companies (e.g. through performance agaist key good, whilst mentoring by environment. tobacco, coal. also delivering

competitive

market returns

social and

governance

metrics

Habitat restoration (mangroves, coral reefs)

Type

Investment

Approach

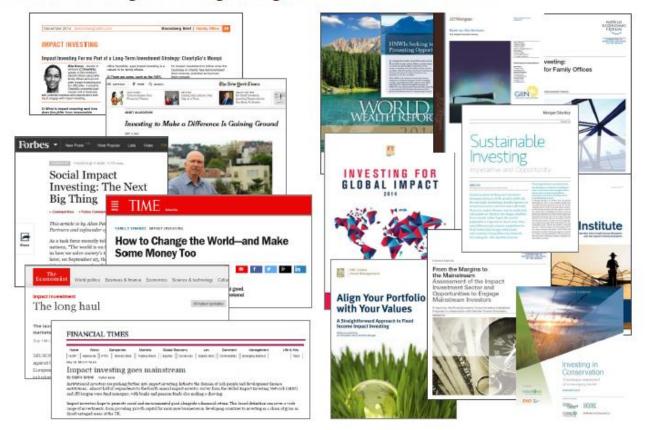
- Fisheries (recovery, sustainable practices, marketing)
- **Tourism**
- Other, sustainable sources of income

Source: Avantage Ventures Analysis 2011

casinos)



Sustainable investing has seen growing interest and commitment







SMALL-SCALE FISHERIES SEAFOOD SUPPLY CHAIN

HARVEST

HANDLING

COLD CHAIN/ TRANSPORT







Fisheries Management Improvements

- Catalyze stakeholder engagement
- Fund local fisheries governance systems
- Implement fishing access limitations
- Establish fish recovery zones Install catch
- accounting systems
- Provide ecosystem monitoring and assessment technologies and systems
 - Increase enforcement
- Provide product tracking and traceability

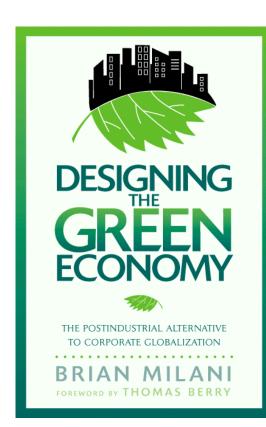
- Use gear types that are less damaging to the products
- Provide ice/shade on
- the vessels
- and storage to avoid bruising and tearing
- Improve handling Provide product tracking and traceability

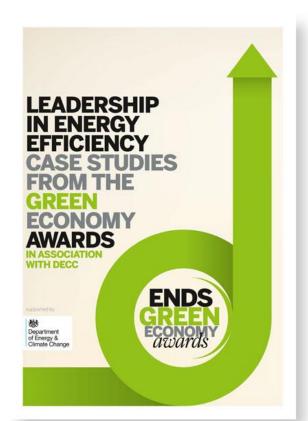
- Build hygienic sorting and cleaning facilities
 Use cold truck and cold transit systems
- Provide product tracking and traceability

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JP Morgan





























September, 2016



The Mesoamerican Reef (MAR) region, which extends across the Caribbean coasts of Mexico, Belize, Guatemala, and Honduras is one of the richest and most diverse ecosystems in the world. It continues to face many threats to its health and that of the local communities and economies that depend on it. By effectively addressing these threats through a close alliance of government and civil society, it has the potential to set a global example of how societies can thrive sustainably alongside their environment.

There is a vital link between healthy ecosystems, stable healthy economies and the wellbeing of communities. National environmental authorities play a central role in the development of strategic and effective solutions to critical environmental issues. The 13th meeting of the Conference of the Parties to the Convention on Biological Diversity in 2016, as well as the upcoming 20th anniversary of the Tulum Agreement in 2017, represents an opportunity to showcase current achievements in conservation and key challenges for the future, as well as to demonstrate how decision-makers and regulators can contribute to the critical task of aligning the MAR region's economies with its unique and precious marine resources.

When the heads of state of Belize, Guatemala, Honduras and Mexico signed the Tulum Agreement nearly 20 years ago, they agreed to promote the conservation of the Mesoamerican Reef (MAR) System through its sustainable use, thereby contributing to the welfare of present and future generations. Two decades on, it is now an appropriate time to take stock and plan for the continuing conservation of this globally important region. The Mesoamerican Reef region is world renowned for its diverse natural wonders as well as its rich cultural and ethnic diversity. The interconnected habitats stretching from high-peaked watersheds to deep ocean trenches provide food, shelter, breeding areas, migration routes and nursery grounds for a vast array of species. Our coastal and marine resources include large expanses of mangrove forests and extensive shallow shelves that support important fisheries and some of the best remaining reefs in the Caribbean, which protect our shorelines, our coastal communities and underpin our tourism and fishe ries industries.



The blue economy

Growth, opportunity and a sustainable ocean economy

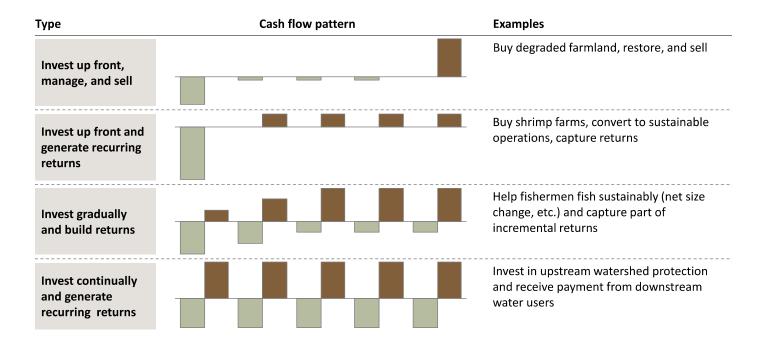


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Cuatro modelos de flujo de efectivo en materia de financiamiento de conservación





Diagnostico Socioambiental Plataforma Produciendo Correcto Rancho: Las Anitas Agua Prieta – SR Propietario: Cuenca de Los Ojos A.C. Agosto de 2015 ALIANÇA DATERRA

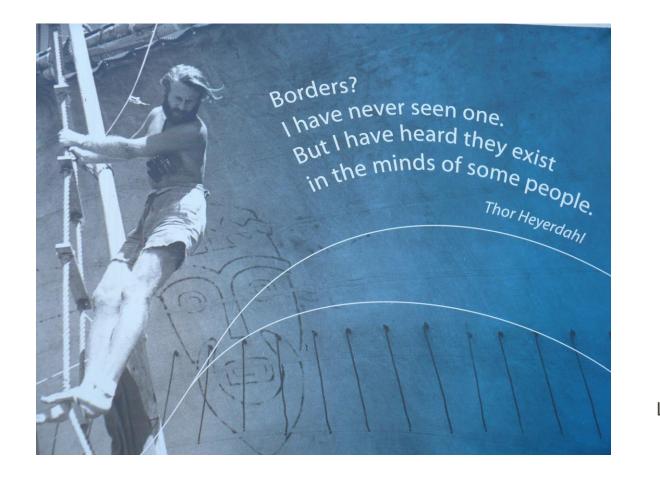




Diversificación productiva, pesca responsable y conservación de la vaquita (*Phocoena sinus*) en el Alto Golfo de California







Gracias

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