



EcoEnterprises Fund

A Venture Fund for Nature

April 2016



Impact Investing – A Brief Definition



Impact investments are

- ✓ investments into companies, organizations, and funds
- ✓ with the intention to generate **environmental and social impact**
- ✓ alongside a financial return (in line with or below market returns).

Our Investment Philosophy



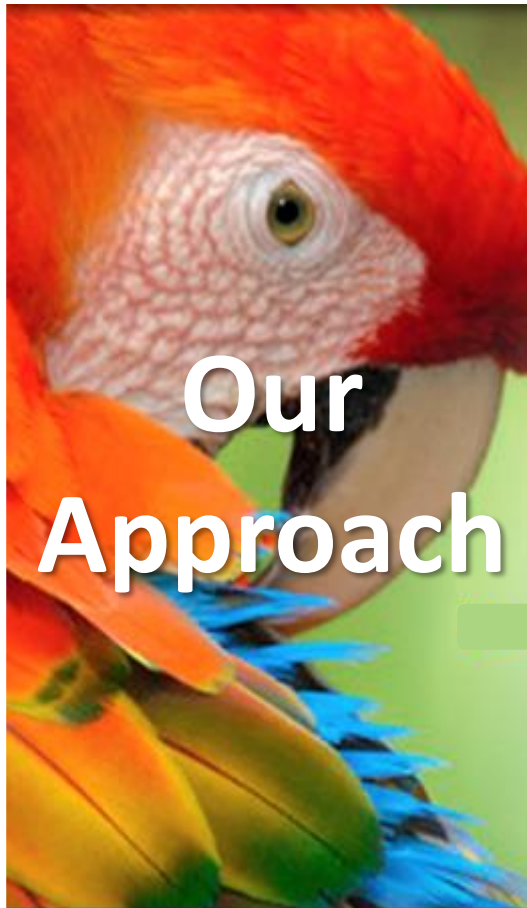
EcoEnterprises Fund provides tailored growth capital for small businesses across Latin America that:

- ✓ Encourage the sustainable use and conservation of natural resources,
- ✓ Preserve and restore vulnerable ecosystems and biodiverse working landscapes,
- ✓ Mitigate climate risks, and
- ✓ Build resilience in local economies and communities.

We focus on high impact sectors like:

- ✓ Sustainable and organic agriculture and forestry,
- ✓ Agro-forestry and wild-harvest forest products,
- ✓ Aquaculture, ecotourism, ecosystem services.

Our Approach and Value-Add



- ✓ Leader in unique impact niche for 20 years
- ✓ Deep sector and investment expertise
- ✓ In-region presence
- ✓ Extensive resource network
- ✓ Emphasis on creative, otherwise unavailable financing structures, for regional and global expansion
- ✓ Deep partnerships with companies that generate meaningful results
- ✓ Unparalleled track record, with solid returns concurrent with tangible impact,
- ✓ Best-in-class impact measurement system

Impact Performance

EcoEnterprises Fund has to date financed:

33 COMPANIES in
11 COUNTRIES

Our next Fund will build on this track record and

MULTIPLY

positive outcomes.



generated



supported



impacted



conserved


Tangible Results at Scale



Fund 1 (2000)

Fund 2 (2010)

Fund 3 (2016)

 Capitalization
(US \$ million)

\$6

Proven
concept

\$35

Magnified
impact and
results

\$80-100

 Investors


8

Deepened
investor base

22

Reinvestment
by existing LPs

25-30

 Portfolio
companies

23

Larger, growth
stage deals

10

Mixed sized deals
for maximized
outcome

10-20

 Country
scope

10

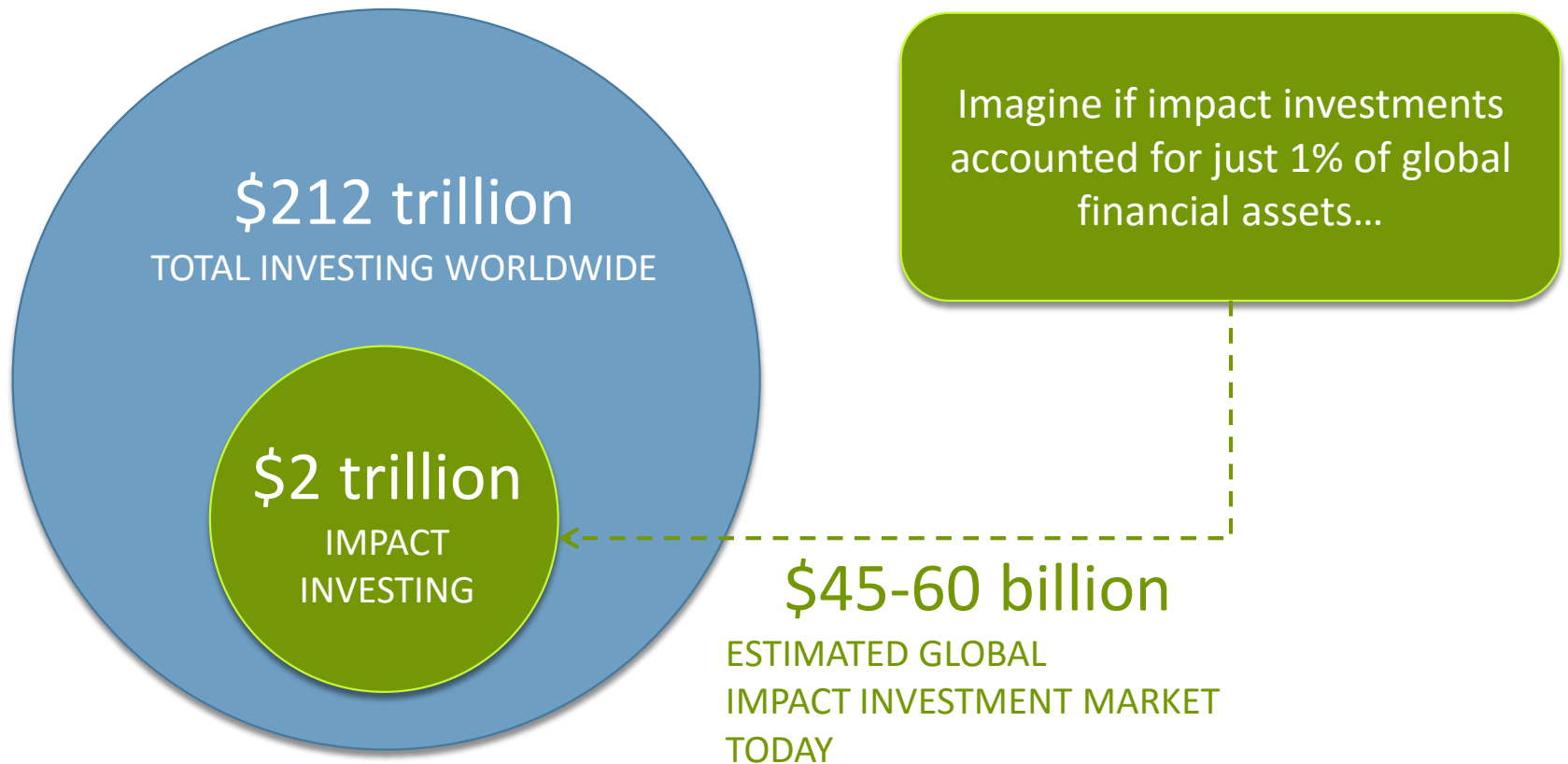
Concentration on
most biodiverse
landscapes

7

Latin America &
international
expansion

10

The Potential of Impact Investing



THANK YOU!

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