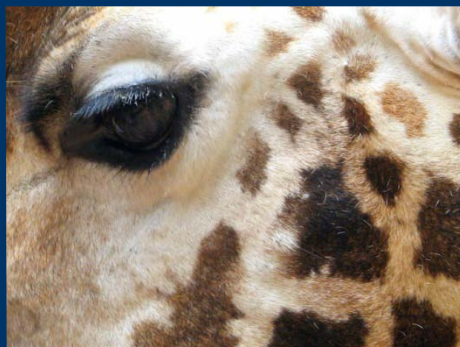
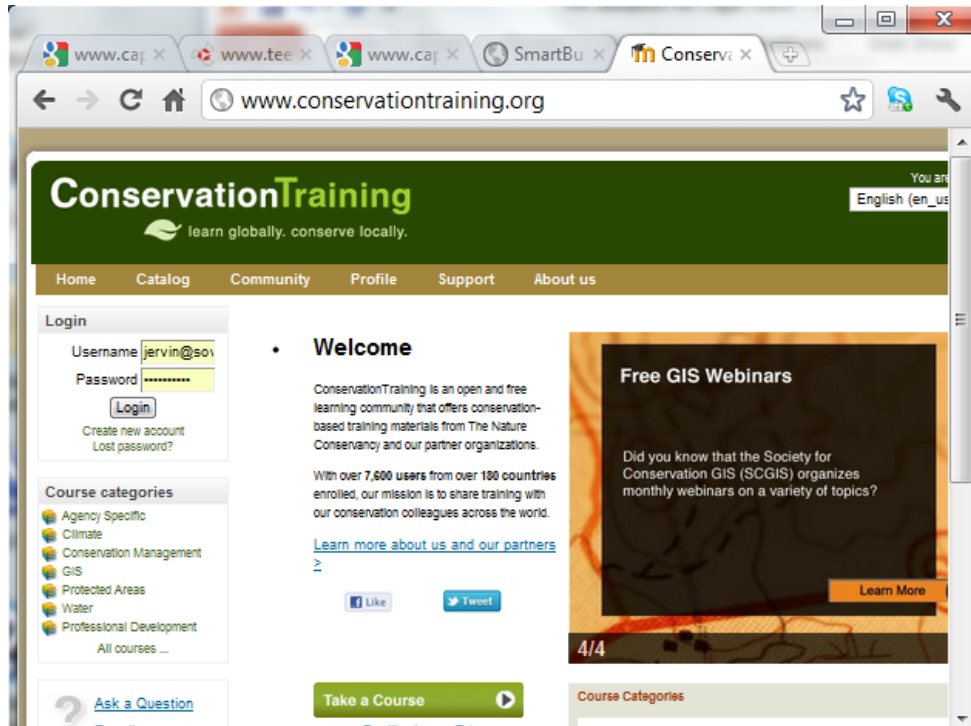


# Assessing protected area values: Making the economic case for conservation



Jamison Ervin, UNDP Senior Advisor

# TWO WAYS TO ACCESS E-LEARNING MODULES



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# E-module on PA policy and valuation (Mod 8)

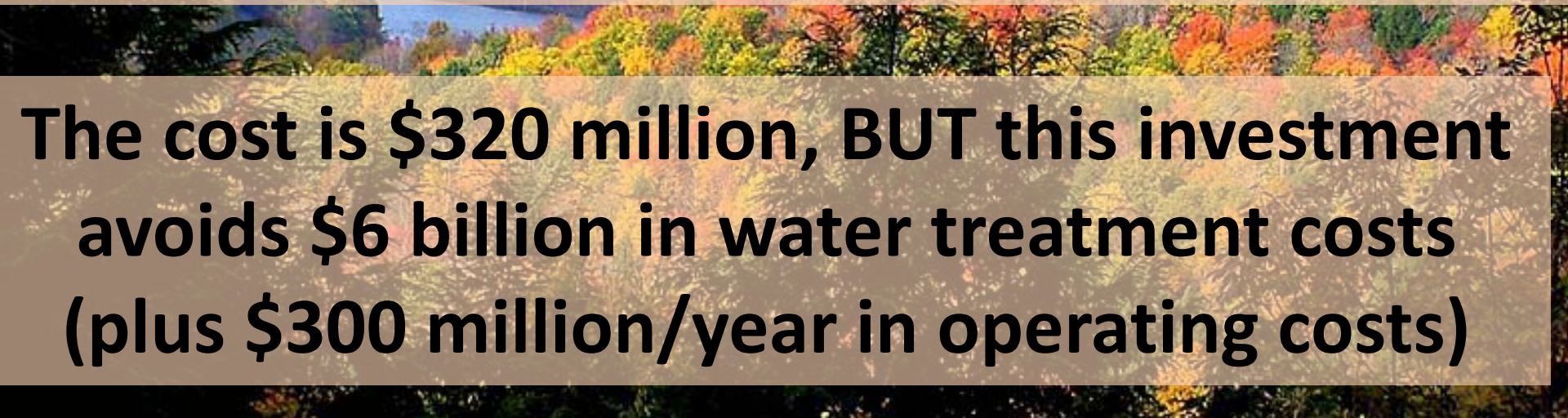


The screenshot shows a web browser window with multiple tabs. The active tab displays a file path: `file:///C:/Users/Owner/Desktop/Policy%20Module%20Lesson%203/player.html`. The page features logos for **gef** (Global Environment Fund), the **Convention on Biological Diversity**, and **UNDP** (United Nations Development Programme). Below the logos is a large orange banner with the text **Enabling Policy Environment**. Underneath the banner is a photograph of smooth, rounded stones. The main content area has a green background with the text **Lesson 1: Assessing Protected Area Benefits**. A button labeled **Begin** with a right-pointing arrow is centered below the text. At the bottom left, there is a 'Topics' section with a book icon. At the bottom right, it shows **1 of 38**.





**35000 ha of forest store over 1.4 billion gallons of water per day, serving more than 8 million people daily**



**The cost is \$320 million, BUT this investment avoids \$6 billion in water treatment costs (plus \$300 million/year in operating costs)**







8 million residents of Bogota obtain water from Chingaza and Sumapaz national parks.



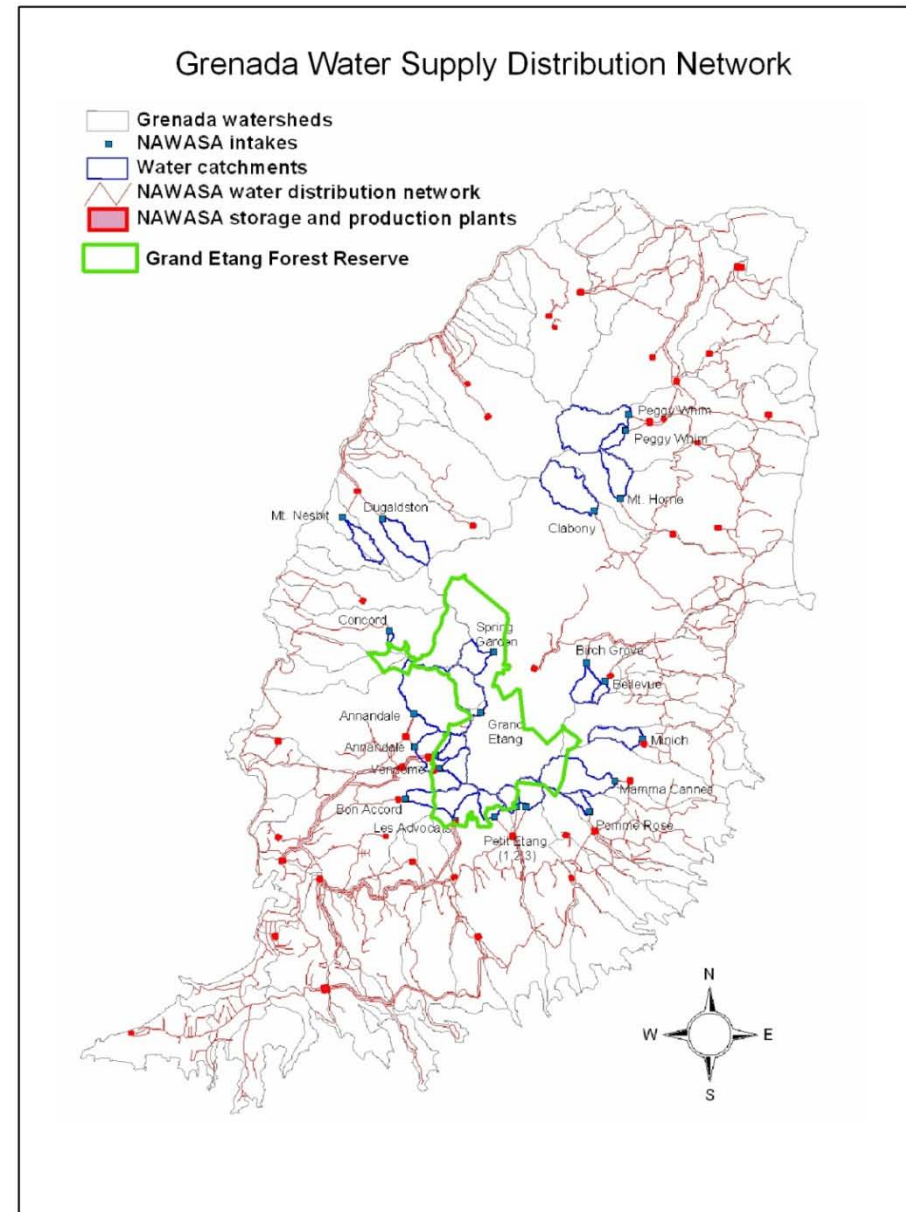




Protected areas = 9% of the Western Cape,  
but provide 60 % of the water generated



Grand Etang: Supplies 90% of Grenada's water supply AND cruise ships with water AND avoids \$15mm annually



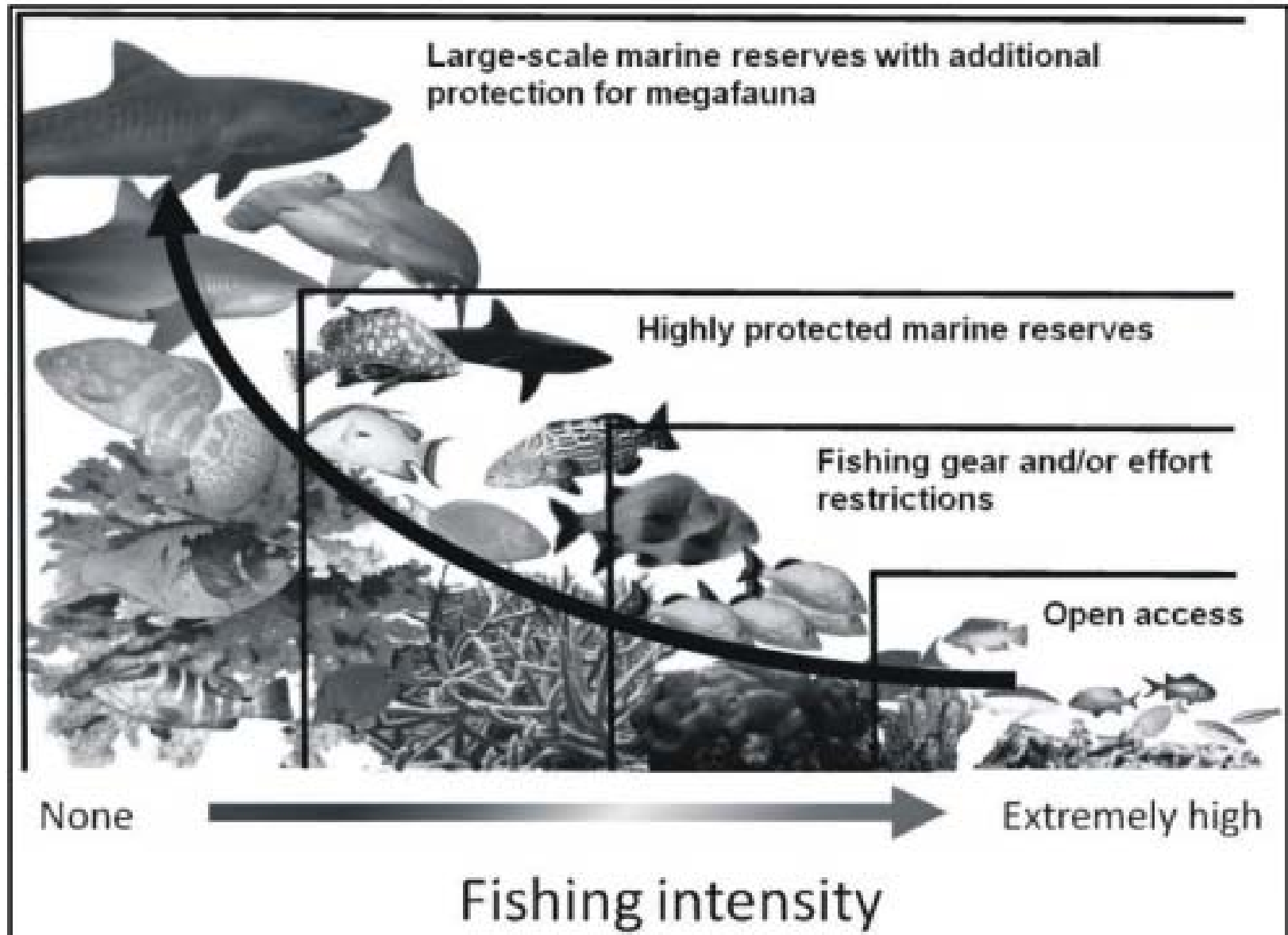
# The value of coral reefs

Healthy coral reefs in the Caribbean provide shoreline protection services estimated as worth between **\$2,000** per square kilometer in virtually unpopulated areas and **\$1 mm** per square kilometer in densely settled and developed areas (Burke and Maidens 2004).

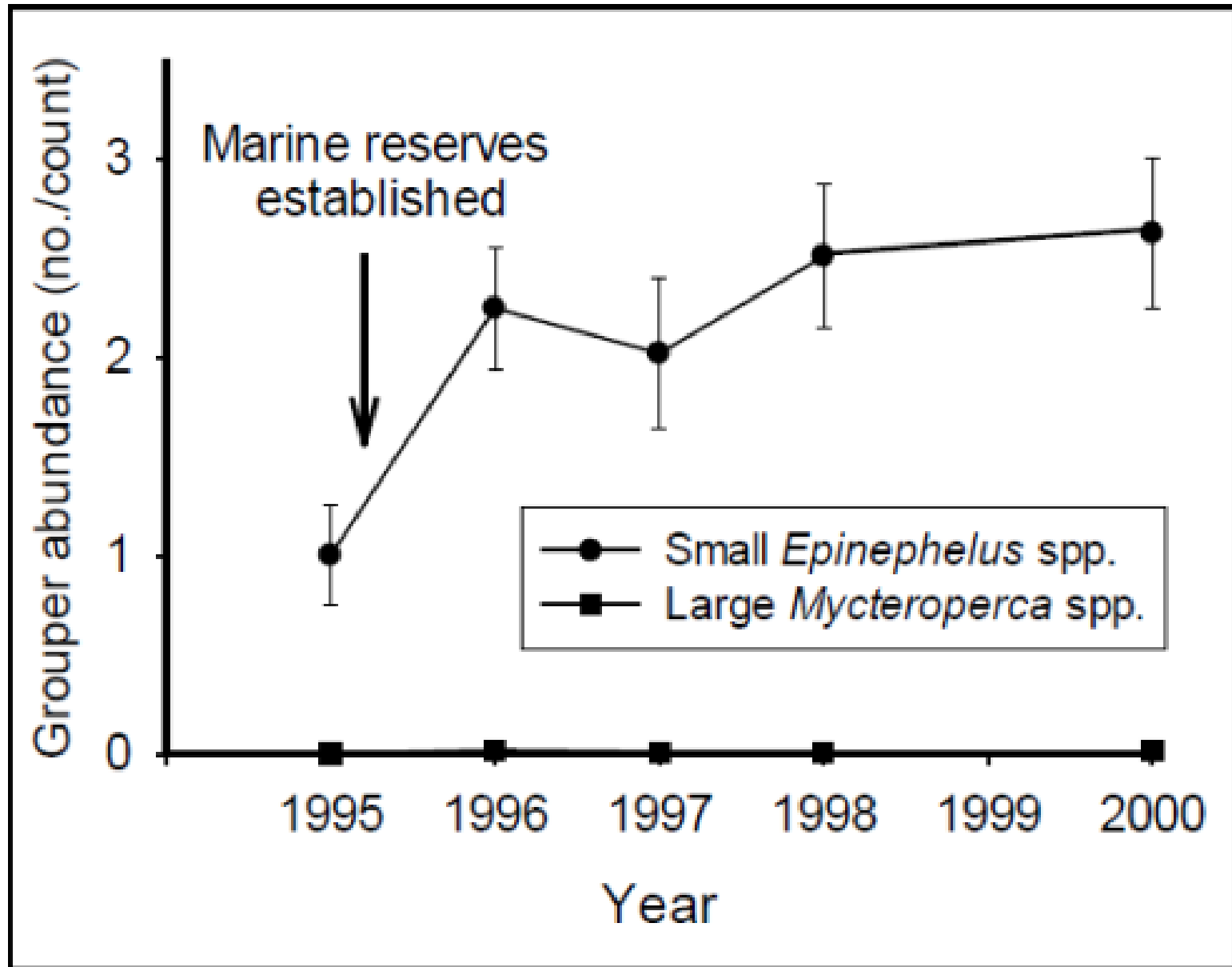




# The value of MPAs to fisheries

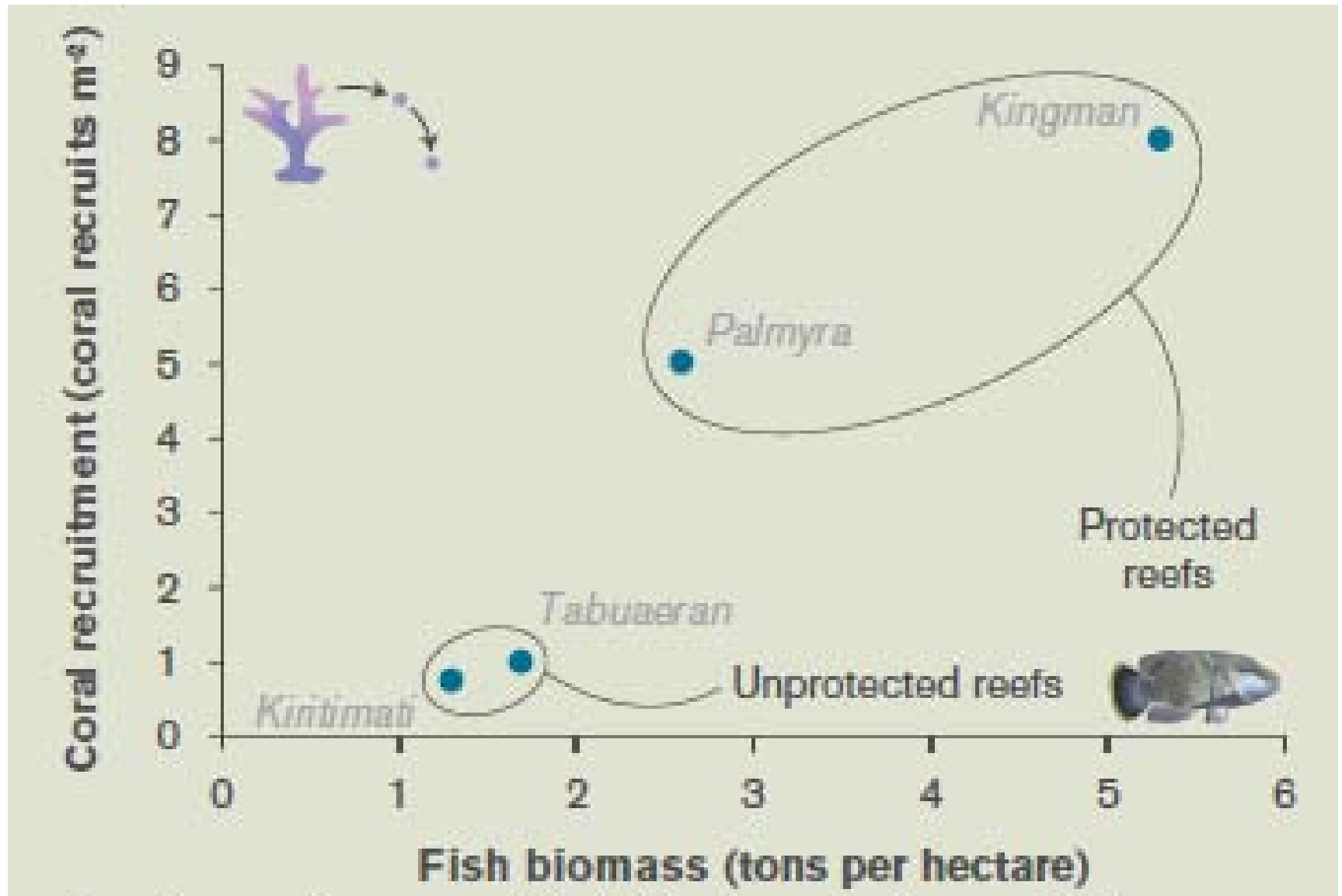


# The value of MPAs to fisheries





# The value of MPAs – resilience after bleaching



# The value of MPAs – tourism





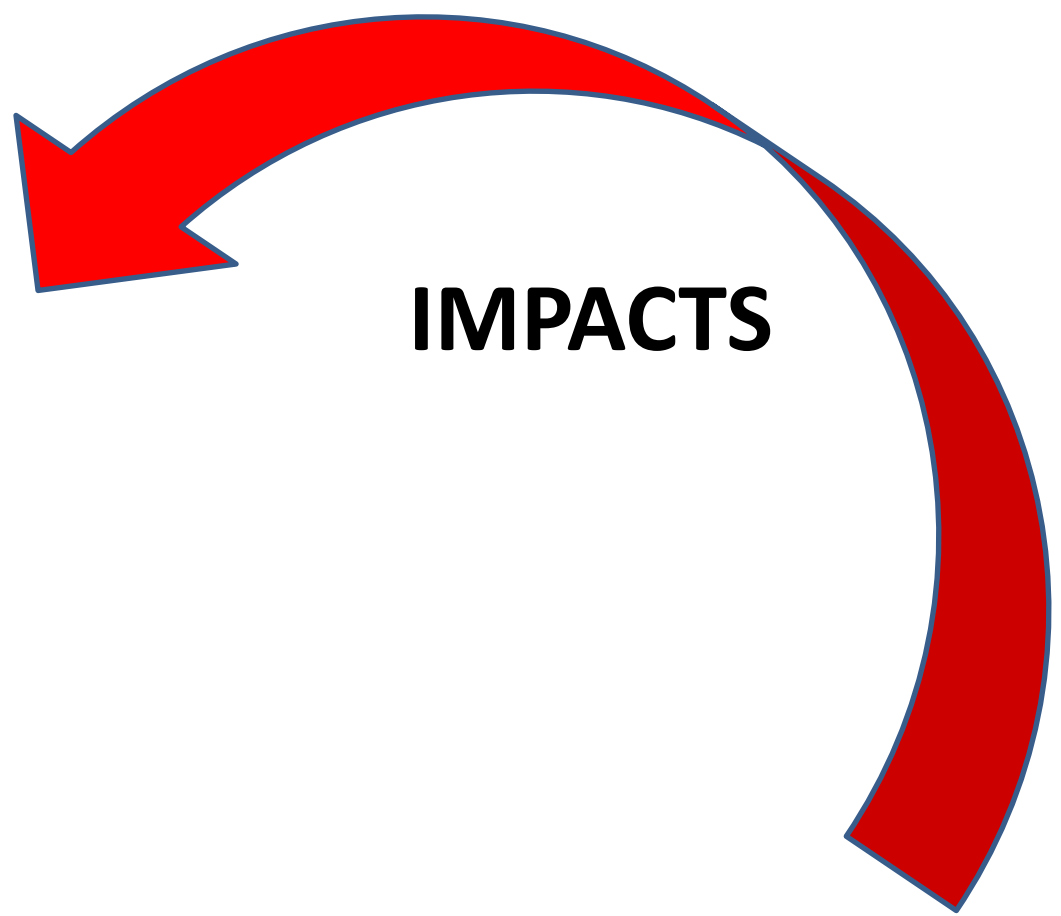
# The value of tourism



- 16-18% of GDP in the Caribbean
- 30mm visitors a year to Caribbean
- Tourists come to view healthy reefs and habitat





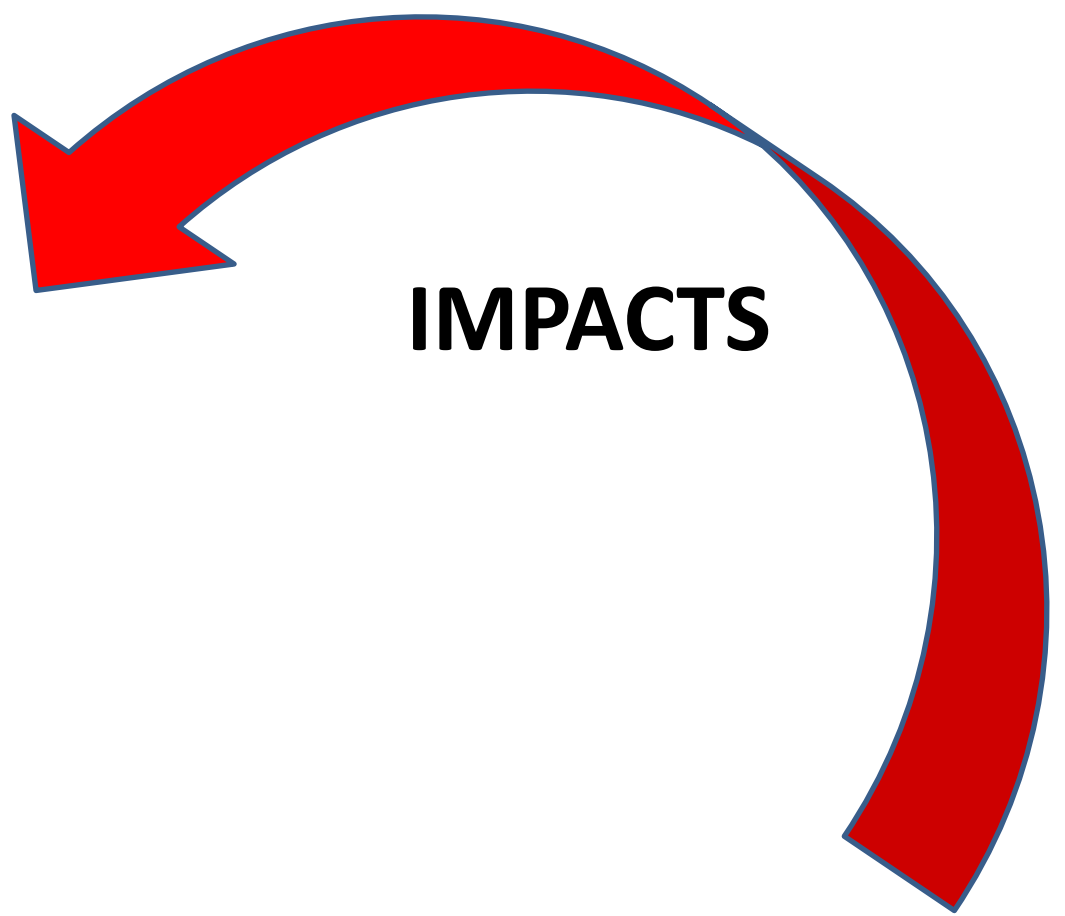


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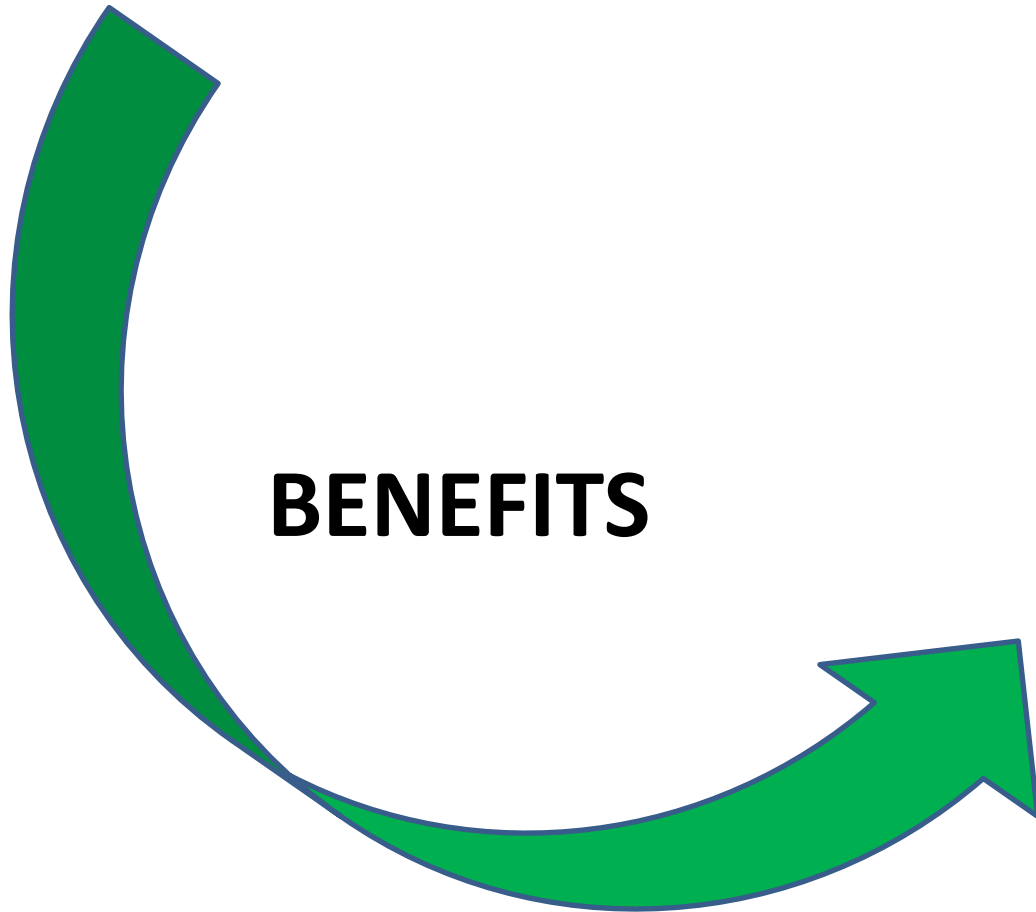




**IMPACTS**



**BENEFITS**





**IMPACTS**

**BENEFITS**



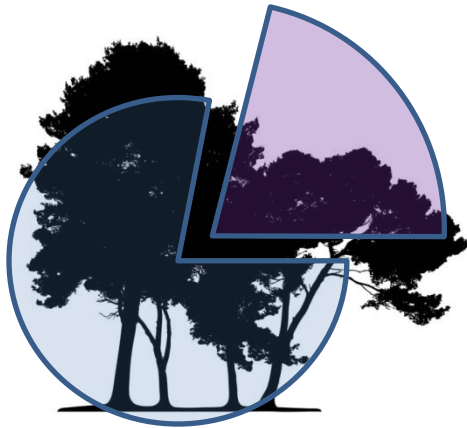




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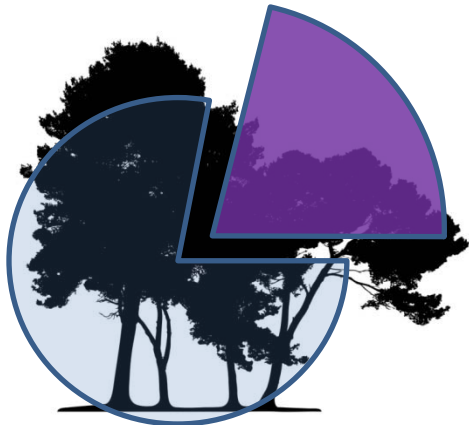




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**BENEFITS**



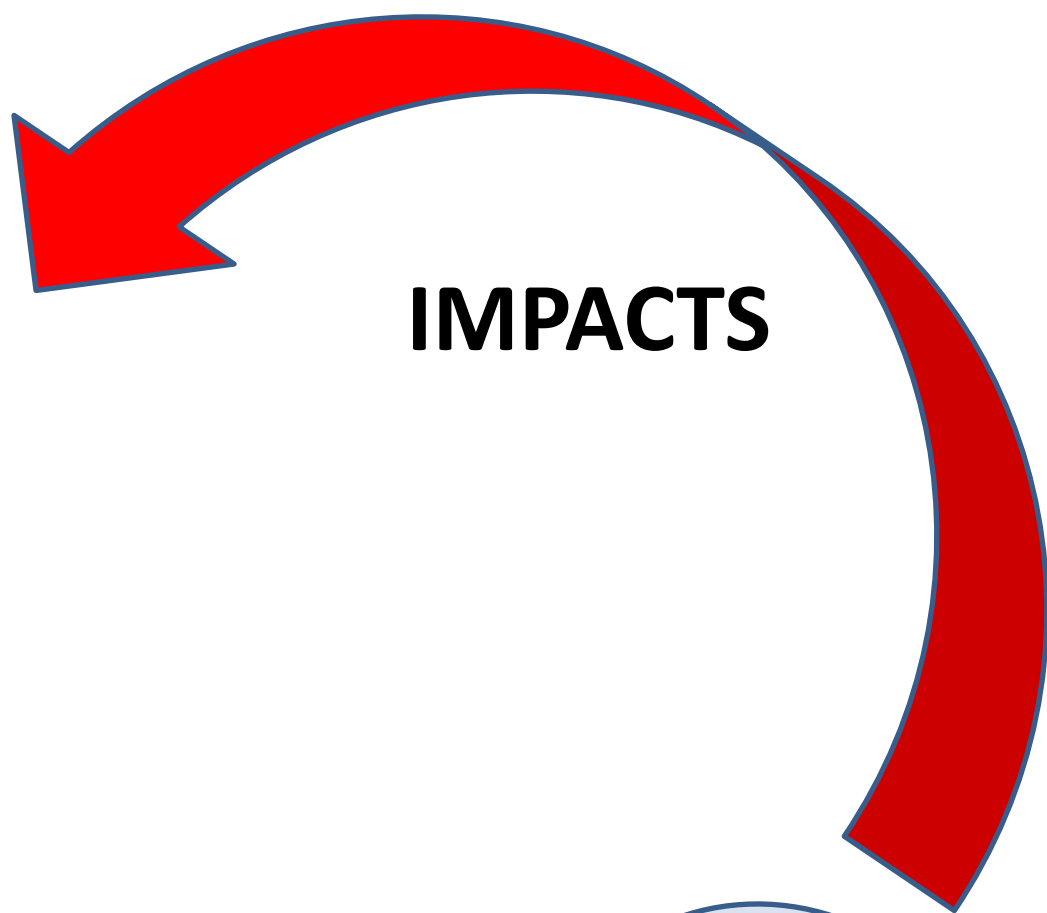
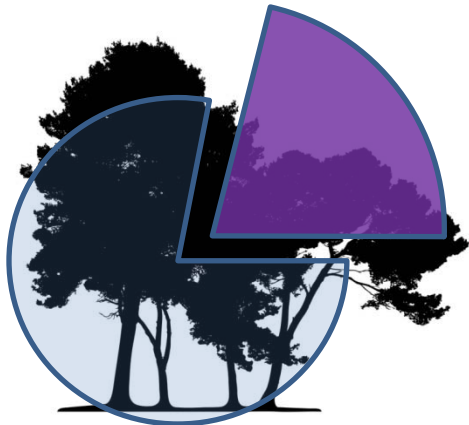


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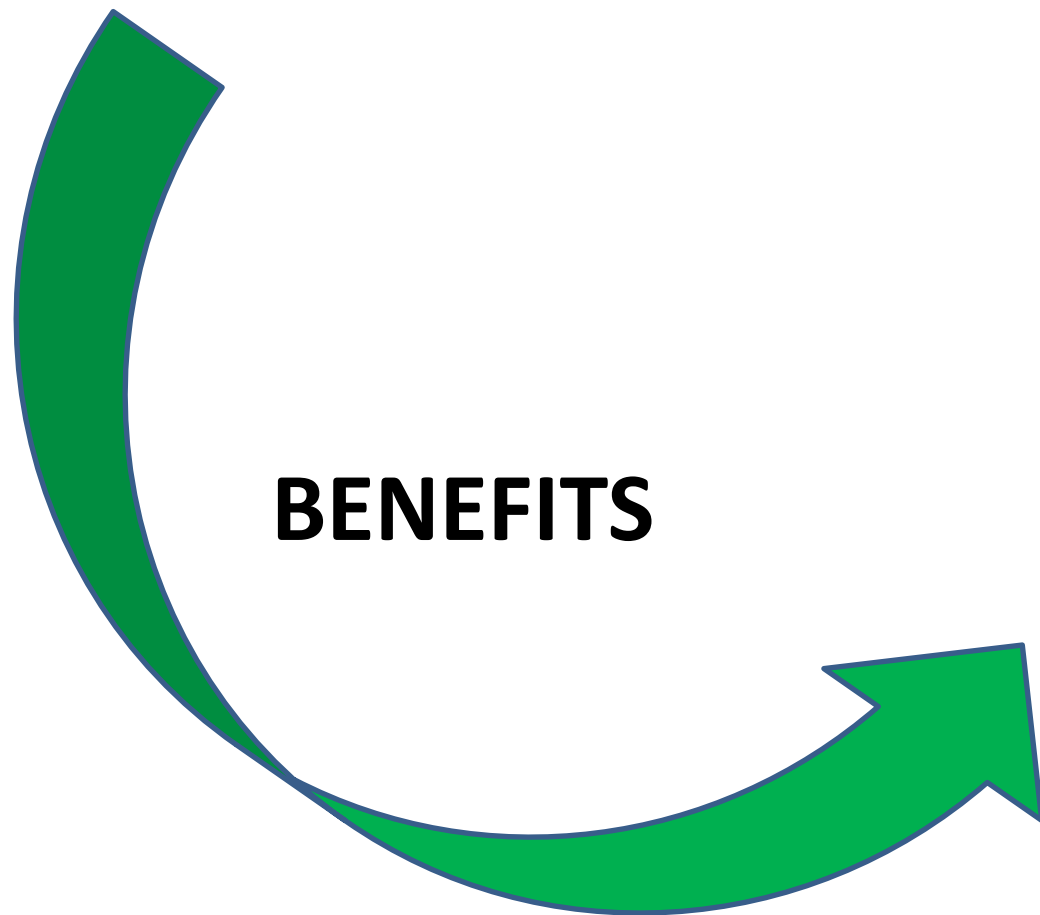
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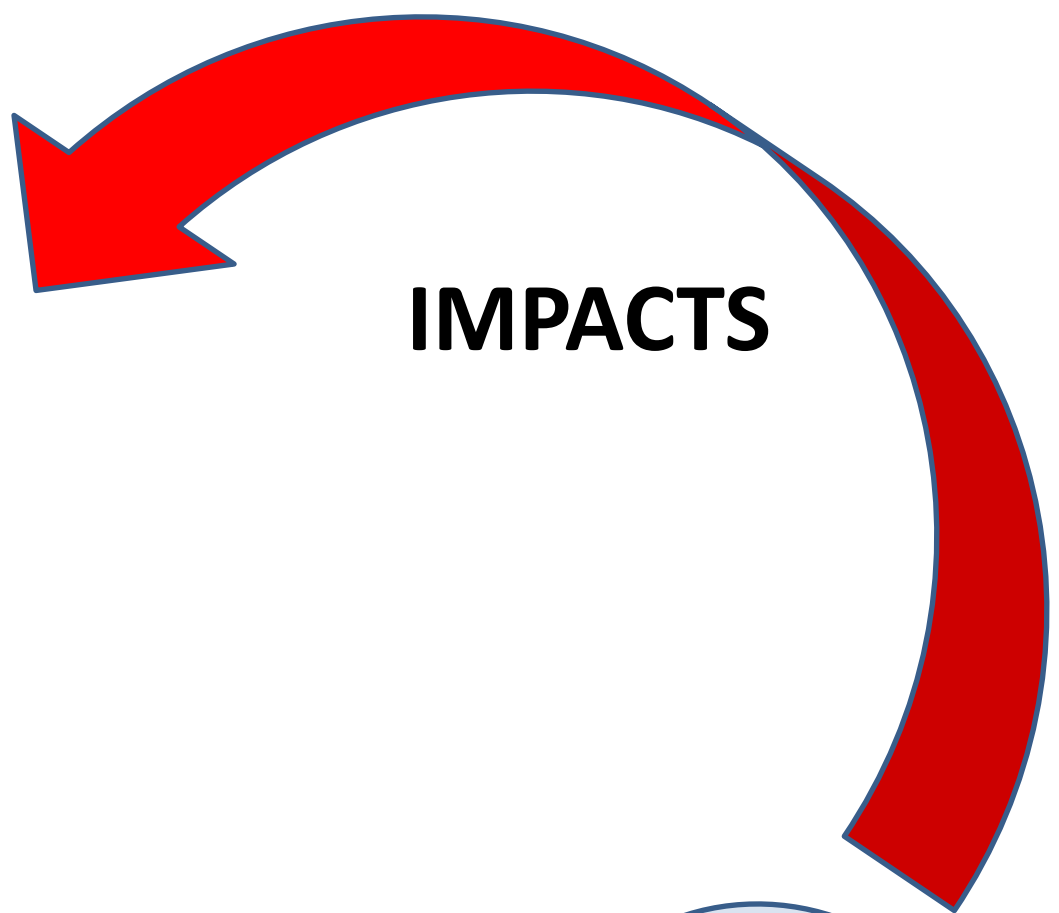
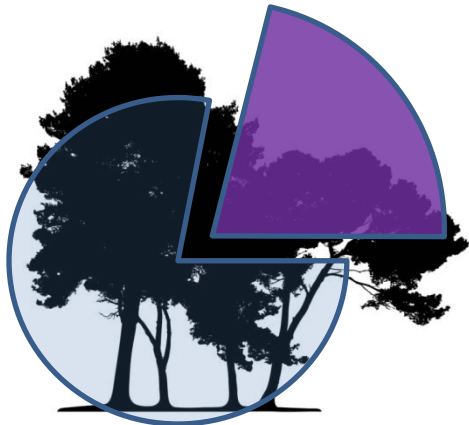




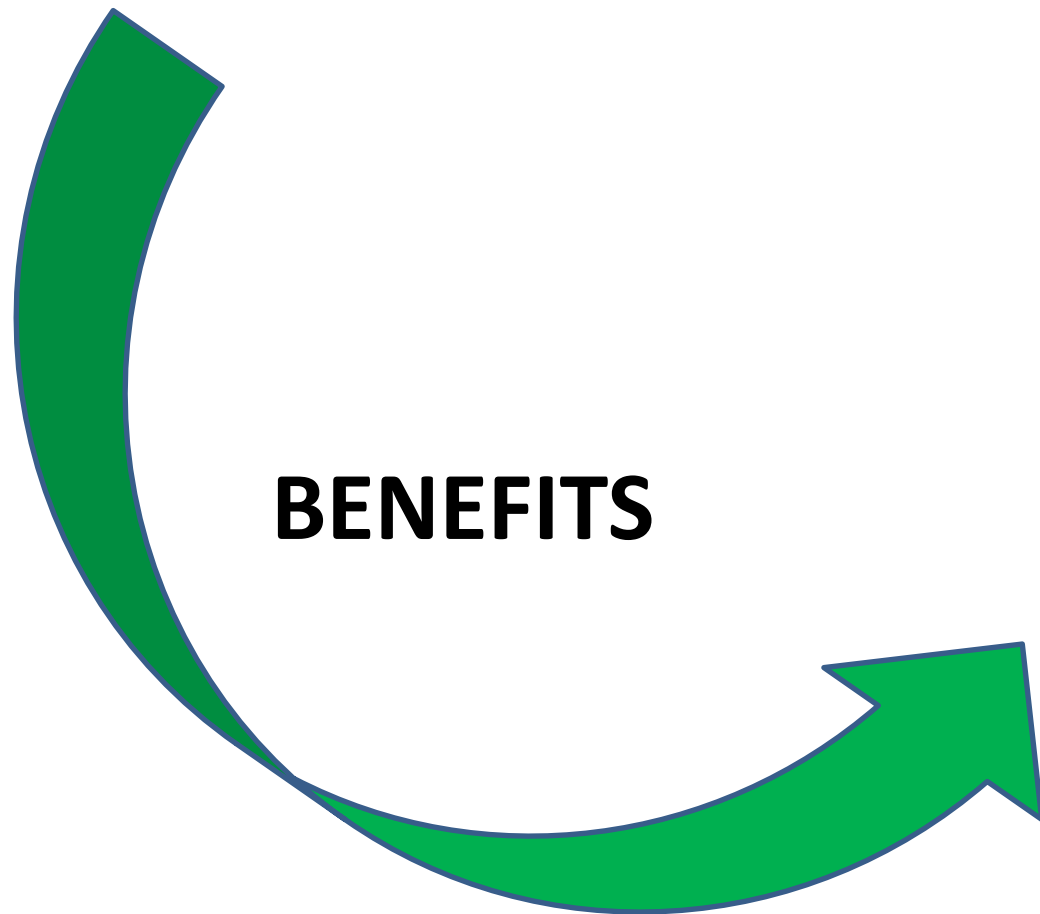
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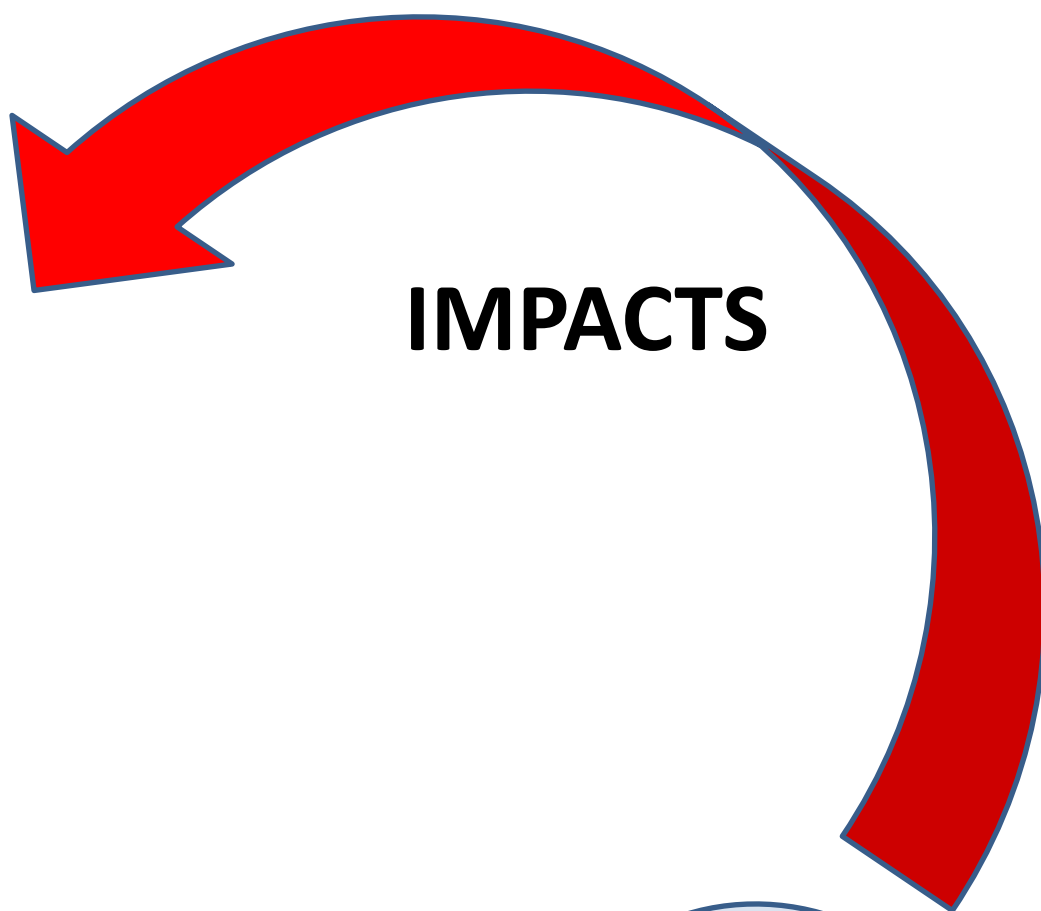
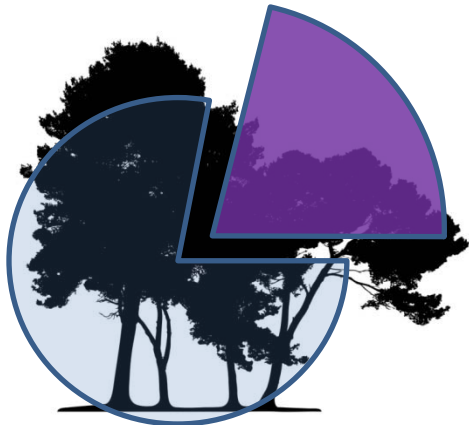
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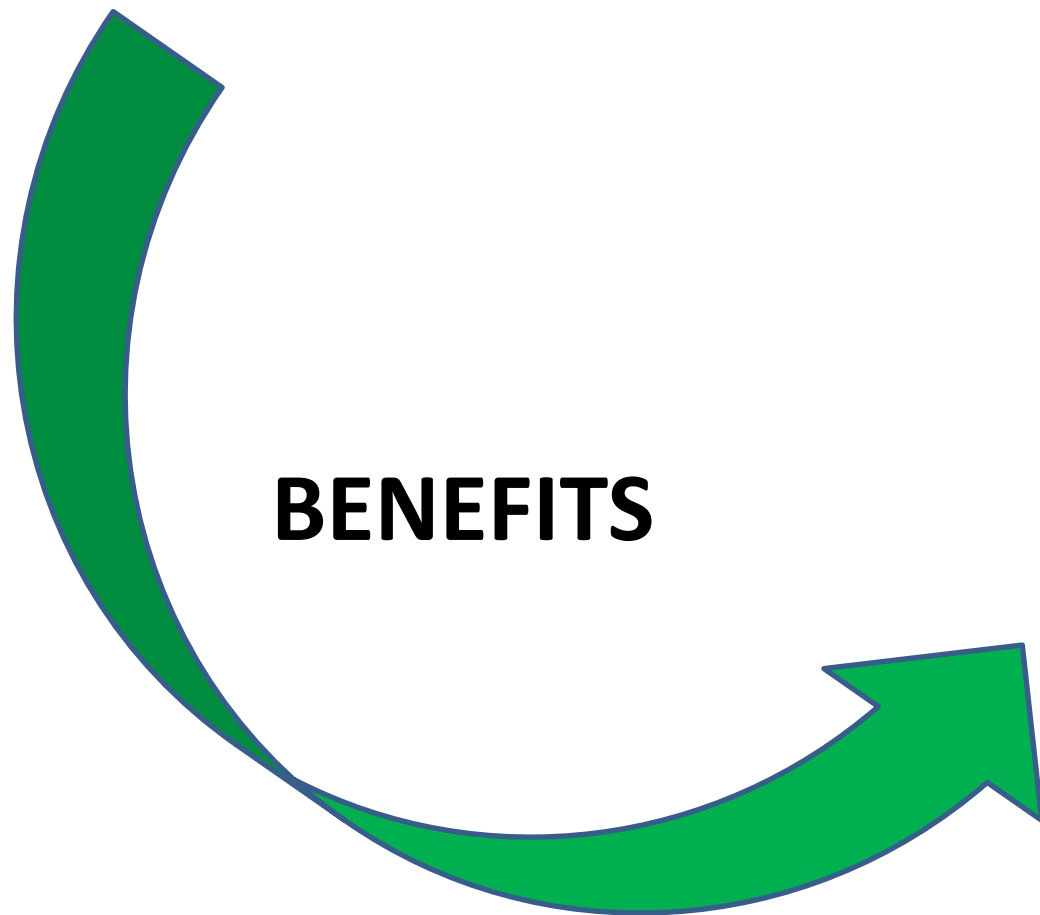
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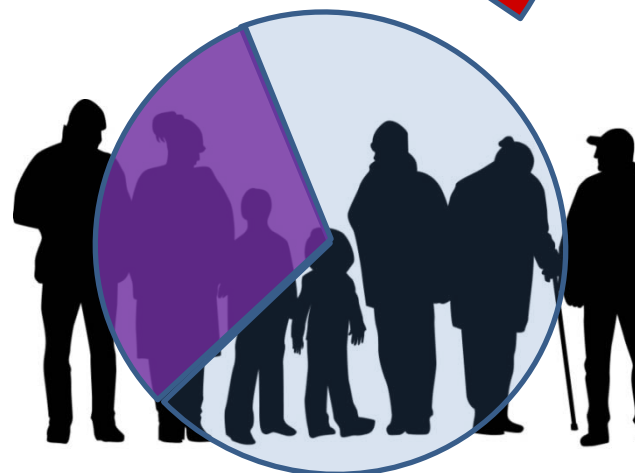
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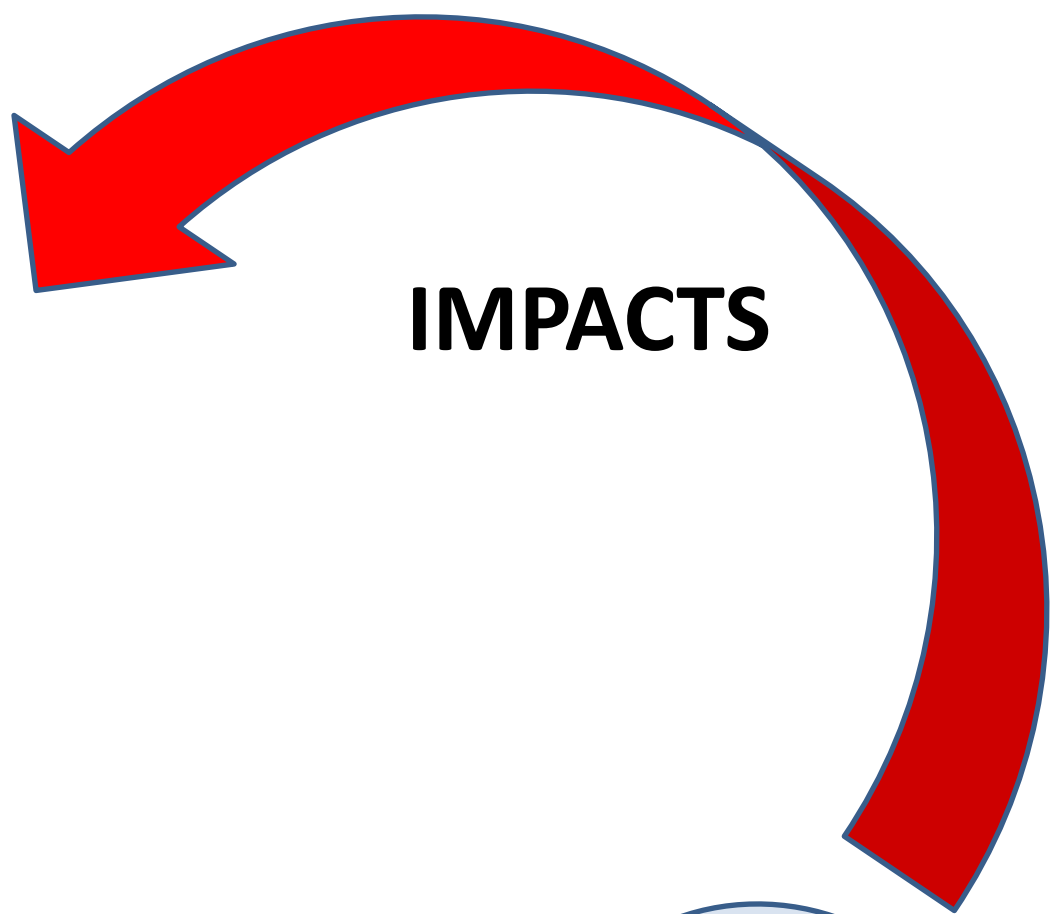
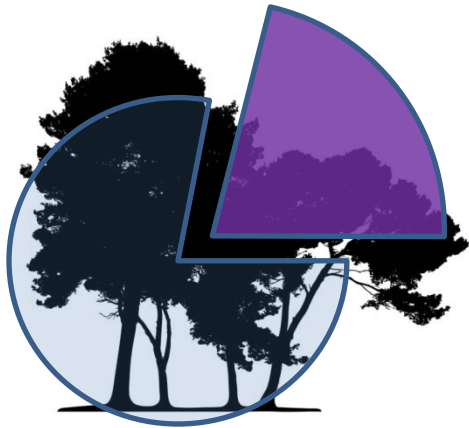
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**BENEFITS**







**IMPACTS**

**BENEFITS**

**Under valued**





**IMPACTS**

**BENEFITS**

**Under valued**





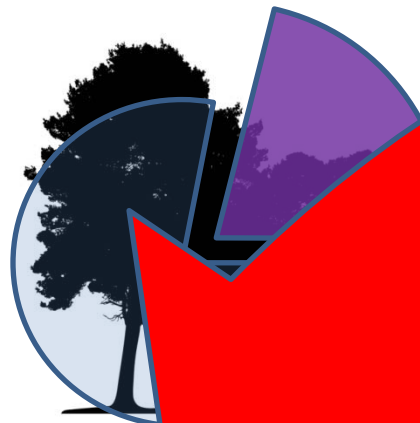
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**BENEFITS**

**Under valued**





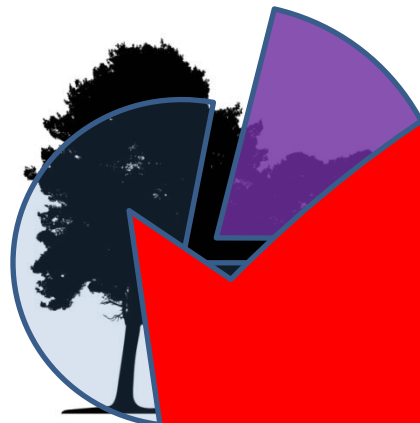


**IMPACTS**

**BENEFITS**

**Under valued**



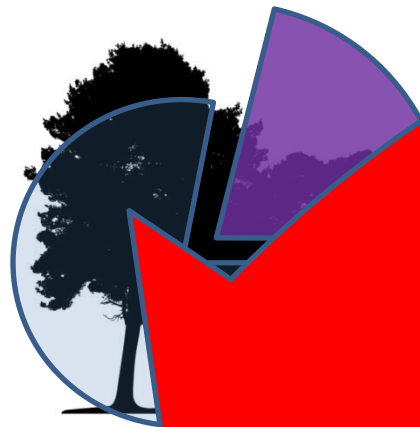


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**BENEFITS**

**Under valued**





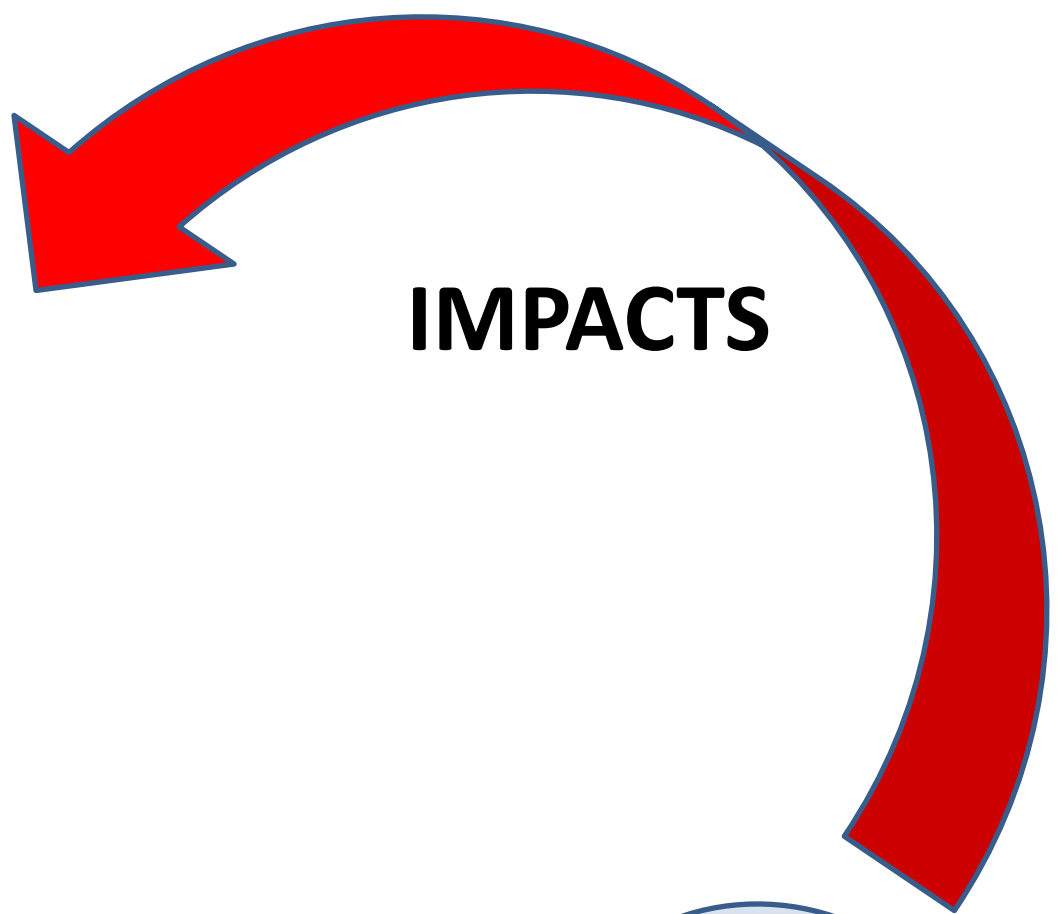
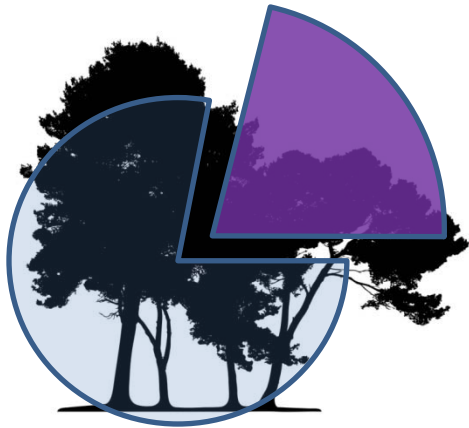
**IMPACTS**

**“Vicious  
cycle”**

**BENEFITS**

**Under valued**





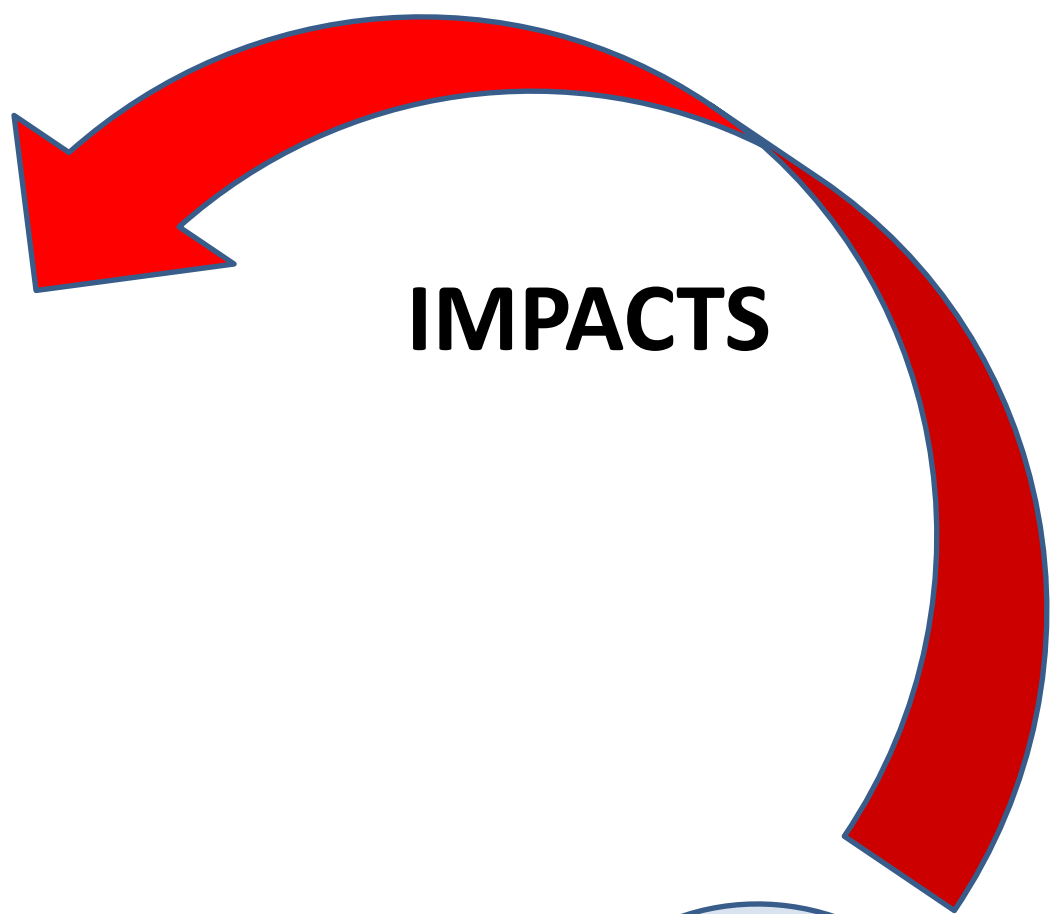
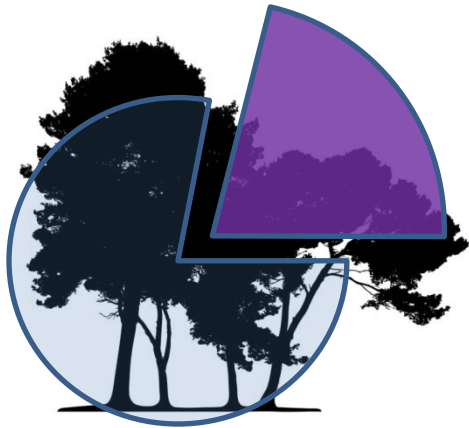
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**BENEFITS**





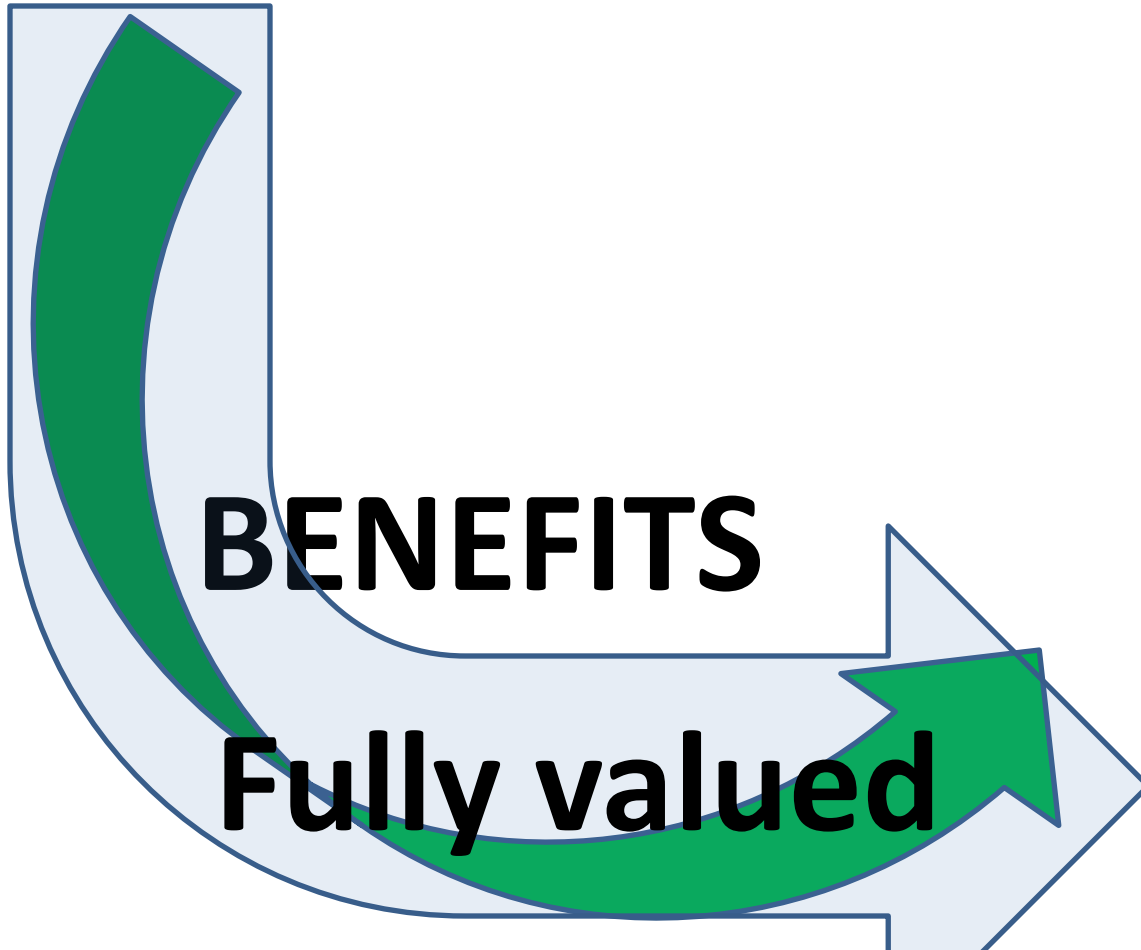


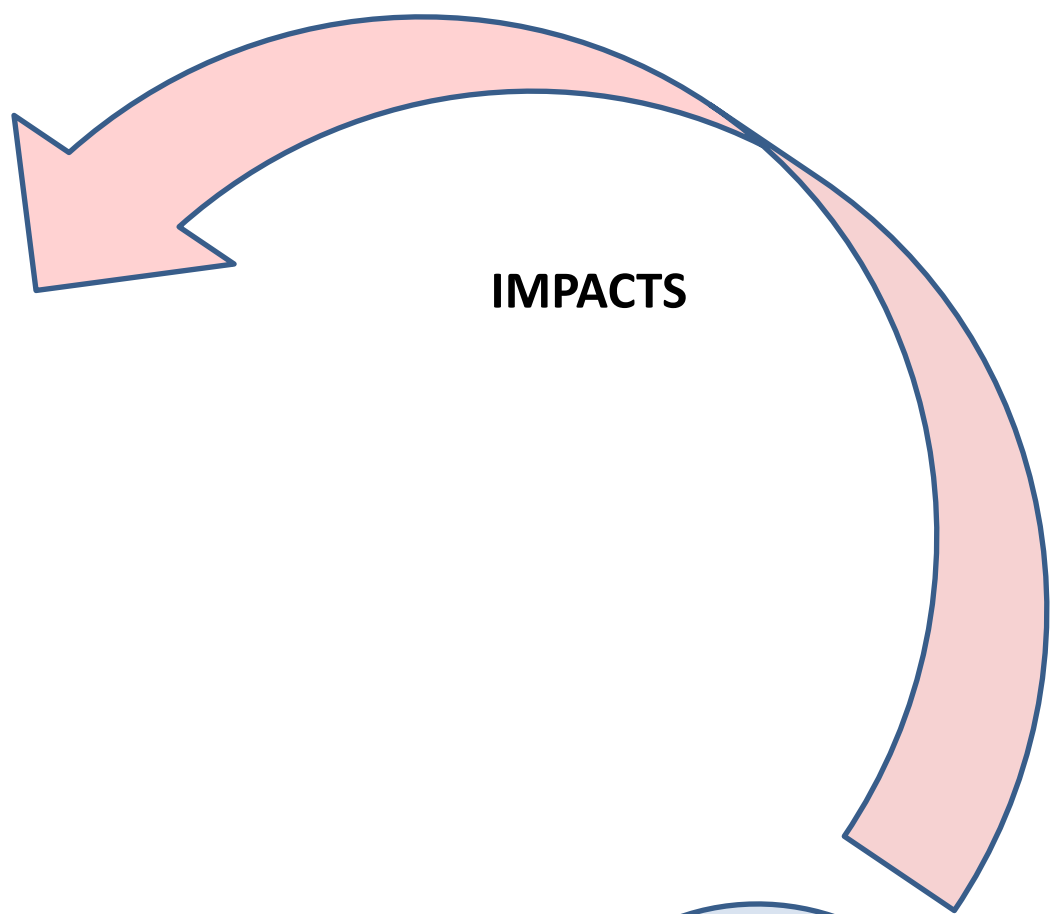
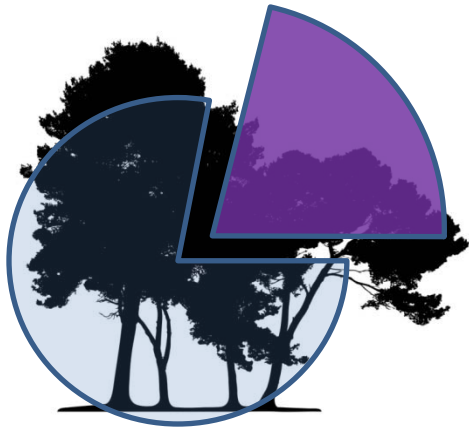
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**BENEFITS**

**Fully valued**



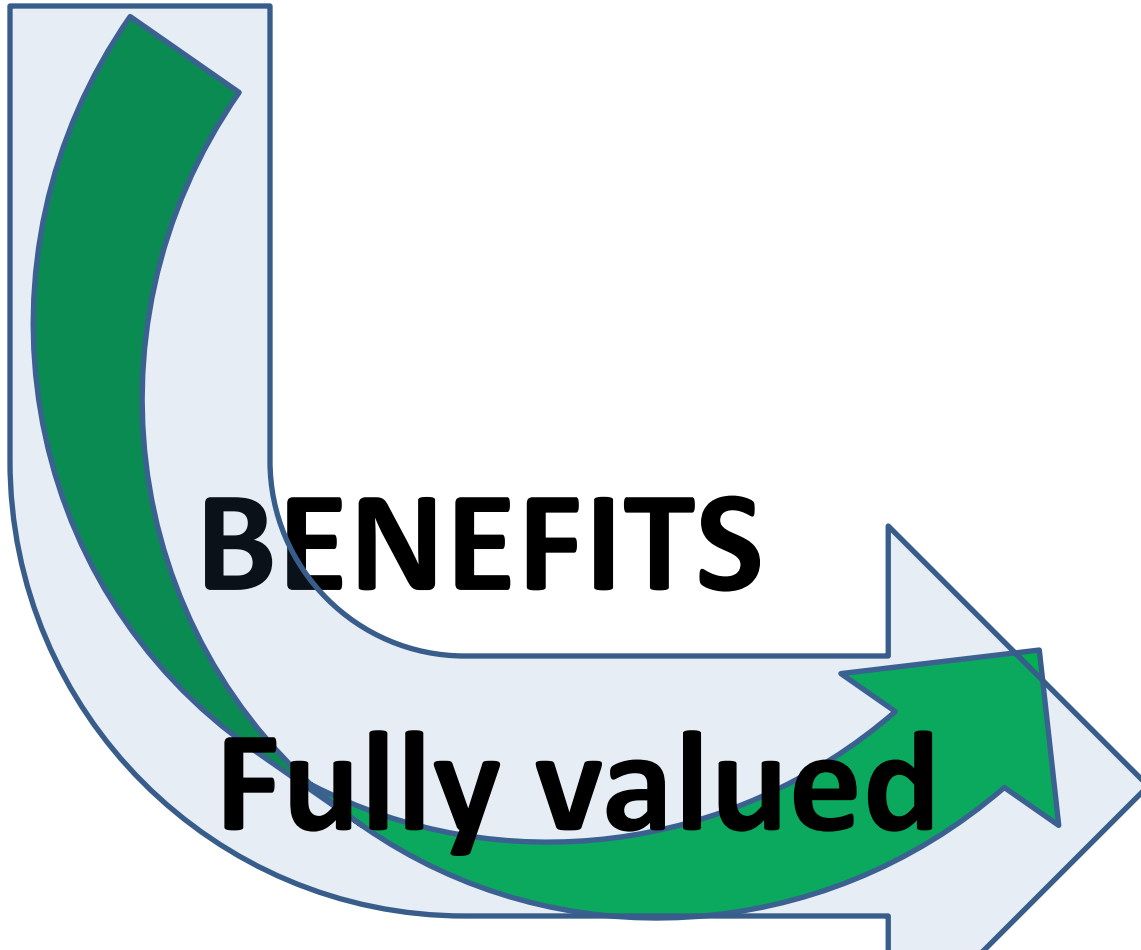


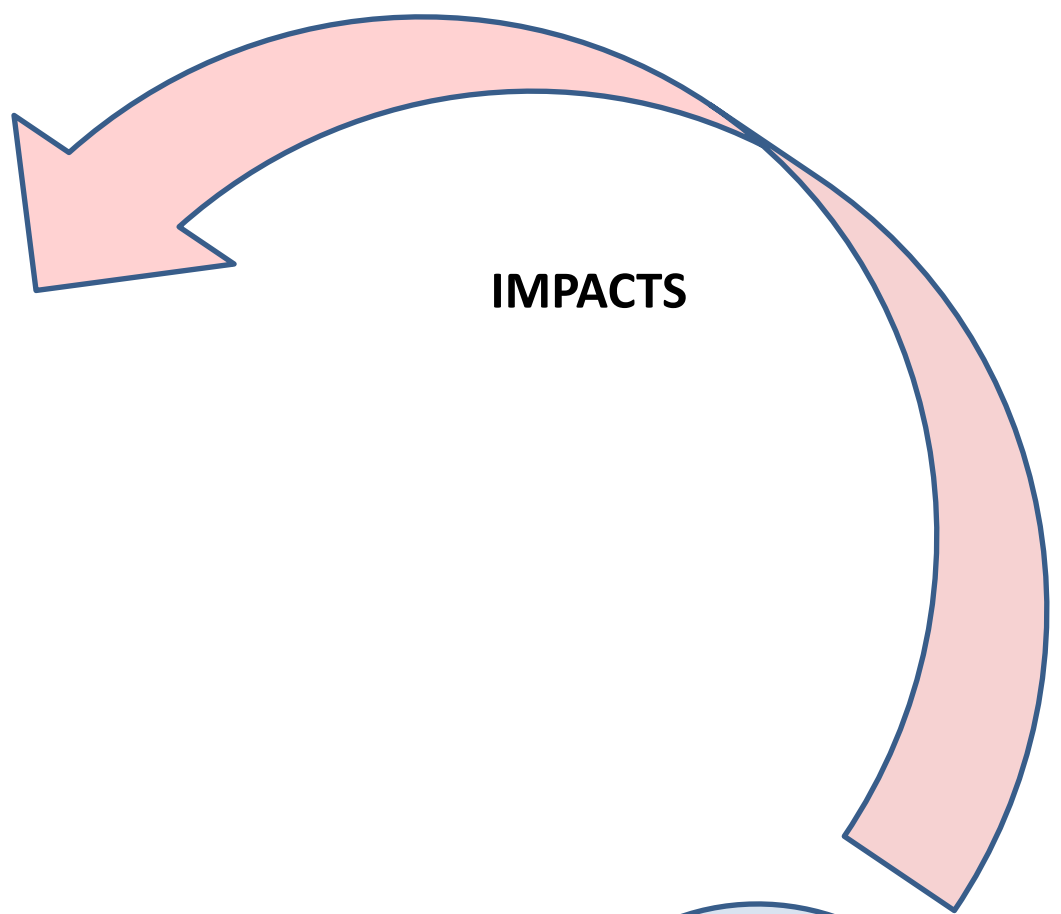
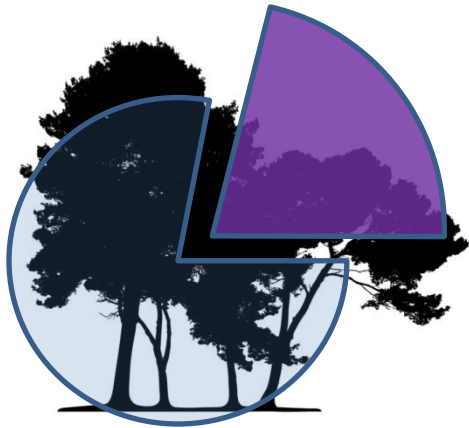
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**BENEFITS**

**Fully valued**



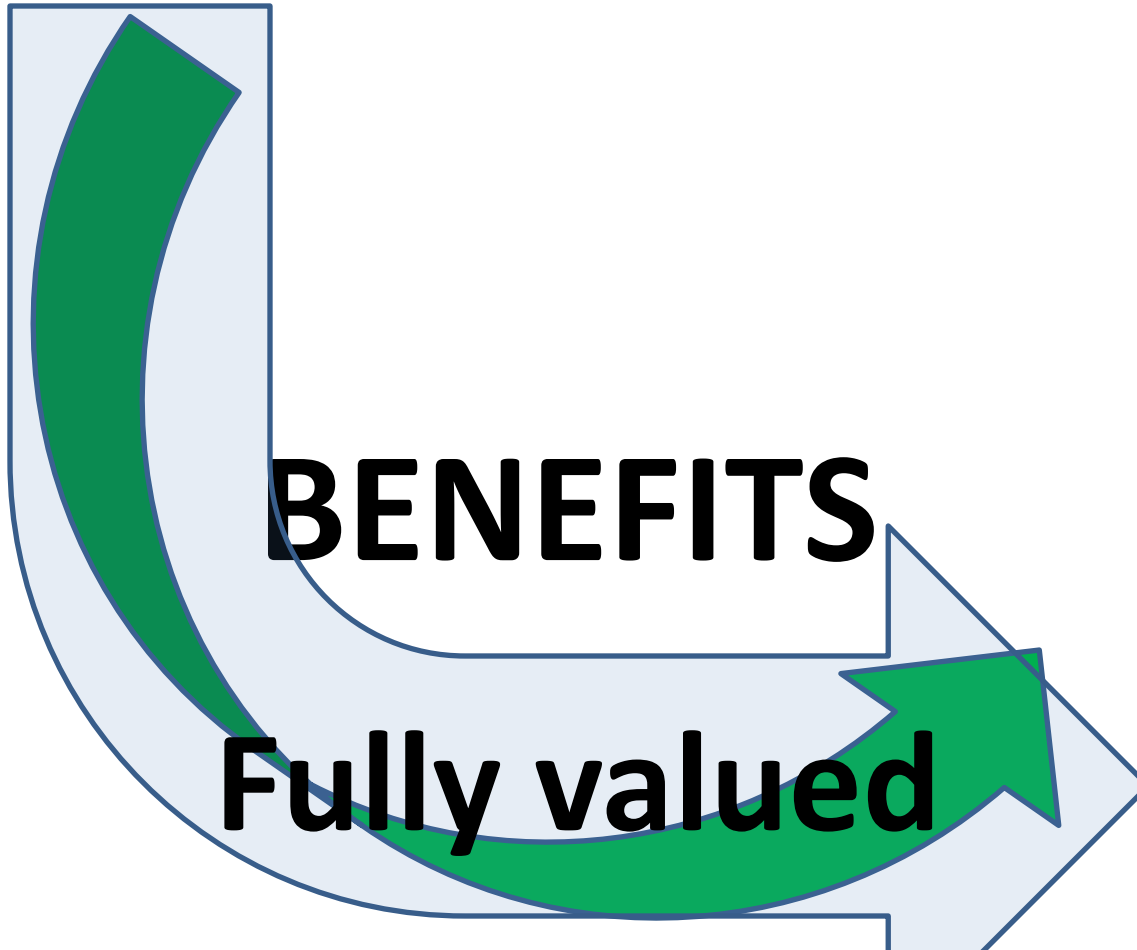


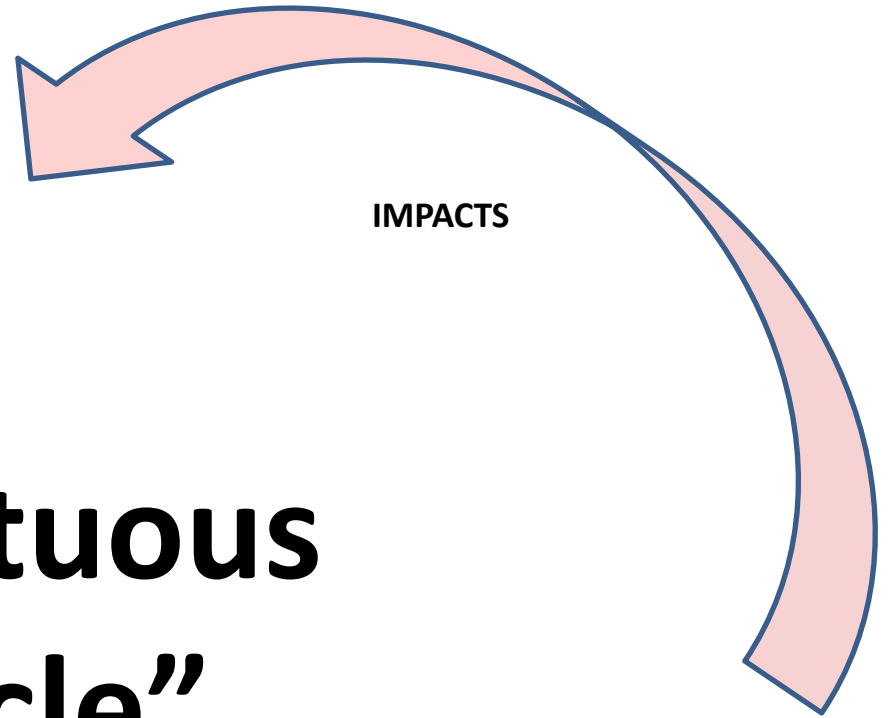
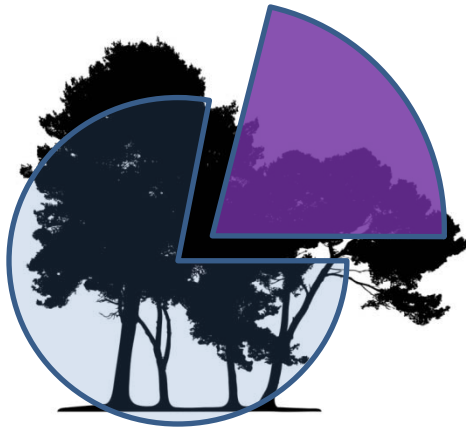
**IMPACTS**



**BENEFITS**

**Fully valued**





IMPACTS

**“Virtuous  
cycle”**

**BENEFITS**

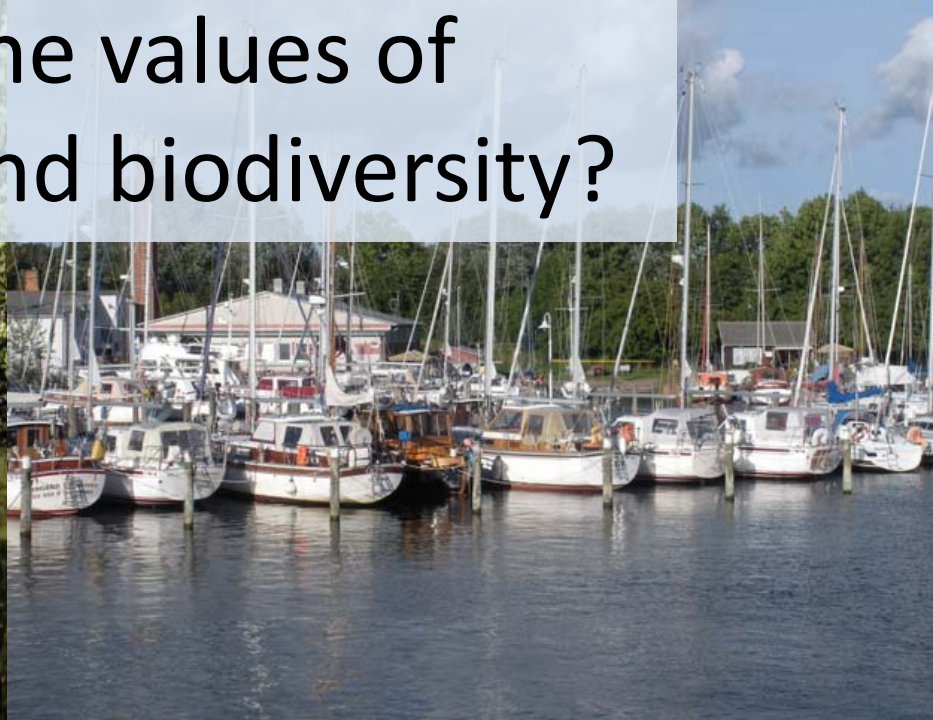
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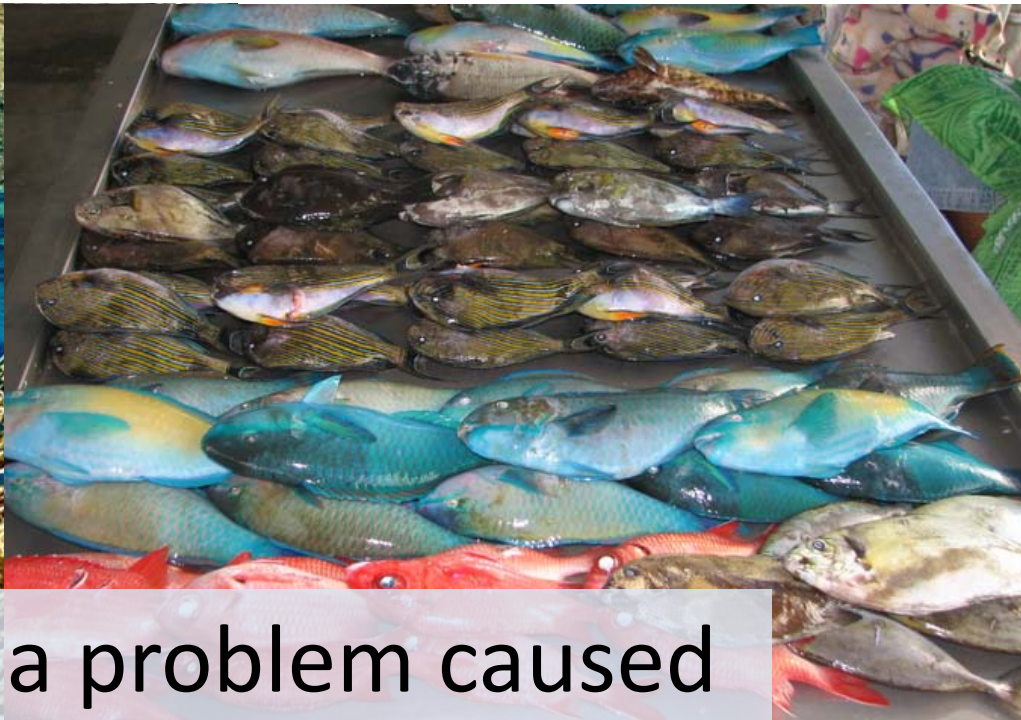




... Under what circumstances is it important to assess and mainstream the values of protected areas and biodiversity?







...when there is a problem caused  
by undervaluation!



# Examples of undervaluation:

1. A road is planned through a large protected area
2. Headwater forests are being degraded
3. Wetlands are being drained and mangroves are being cut down
4. Rivers are being polluted from agricultural waste
5. Illegal fishing is occurring within protected areas
6. There is sand mining allowed on protected beaches
7. A protected area is planned for degazettement





BUT...protected  
areas are not  
ATM machines





And protected areas are not piñatas...





# Protected areas are a societal investment



SAVINGS DEPARTMENT  
No. [REDACTED]  
The First National Bank & Trust Company  
OF NEWTOWN, PA. In Account with

*Buckley's Club*  
*Frank R. Buckley*

Day	Deposited	Withdrawn	Balance	Day	Deposited	Withdrawn	Balance
July 21	221.00		221.00	Nov 30	109.26		953.52
Aug 13	105		326	Dec 14	214		1112.88
Sept 4	204		530	Jan 3 11	435.00		1326.88
Sept 17	99		629	Feb 4	269		1761.88
Sept 25	199.00		808.00	Mar 1	269		2030.88
Oct 8	884.00		1072.00	Apr 8	192		2299.88
Oct 18	117		1189.00	May 12	245.51		2491.88
Oct 23	174		1363.00	Jun 18	169		2737.69
Oct 24	72		1435.00	Jul 12	93.81		2804.69
Oct 30	390		1437.00	Aug 18	136		2998.50
Nov 13	120		1557.00	Sept 24	1000		3134.50
Nov 19	105		1663.00	Oct 24	1735		2151.85
Nov 21	172.92		1836.52	Nov 24	40		2191.85
Dec 19	117		1953.52	May 27	348		2539.75
Dec 21	1000		953.52				





Economic valuation reveals the  
hidden benefits of societal  
investments in biodiversity  
protection...







...which leads to better economic  
and policy decisions



# Steps in Assessing Protected Area Values

1. Clearly define the context
2. Choose which benefits and services are included
3. Choose valuation method, indicators;
4. Gather data
5. Analyze benefits
6. Communicate the results to key decision makers
7. Identify and implement policy and economic instruments



# Case study: Red Sea Coral Reefs of Egypt

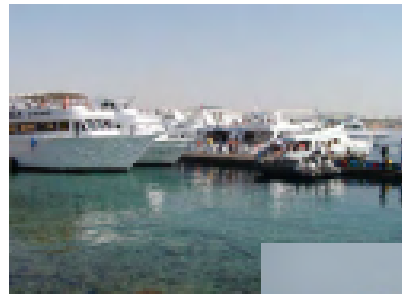
Monitoring, Verification, and Evaluation (MVE) Unit  
of the Egyptian Environmental Policy Program



*Policy Analysis*

## **Economic Valuation of the Egyptian Red Sea Coral Reef**

*August 2003*



UNEP Egypt  
Contract No. LAG 100-99-00014-00

Chromate International, Inc.,  
Chromate Egypt, and Associates



# Step 1: Understand the context

In 2000, a total of 5.1 million foreign tourists visited Egypt.

Around half of these came to enjoy the Red Sea and Gulf of Aqaba coastlines.



Step 1: Understand the context: What is the problem that valuation will solve?



**61% of the coral reefs of Egypt were seriously at risk from human impacts...**



**...and over 40% of dive sites have less than 30% coral.**

# Coastal Development



# Ship groundings, ballast and pollution





# Commercial and artisanal over-fishing



## Step 2: Identify the ecosystem services



## STEP 2: Choose ecosystem benefits and services that:

- Are associated with key national goals, such as **poverty reduction**
- Are **easy to measure**, have clear indicators and available data
- Are **easy to communicate** to key stakeholder groups
- Have the **highest economic values**
- Are the most important benefit **across an entire** ecosystem or protected area system



# STEP 2: Choose ecosystem benefits and services

In 2000, a total of 5.1 million foreign tourists visited Egypt.

Around half of these came to enjoy the Red Sea and Gulf of Aqaba coastlines.



# Step 2: Choose the ecosystem services

- Tourism
- Fisheries
- Research
- Biodiversity
- Bio-prospecting



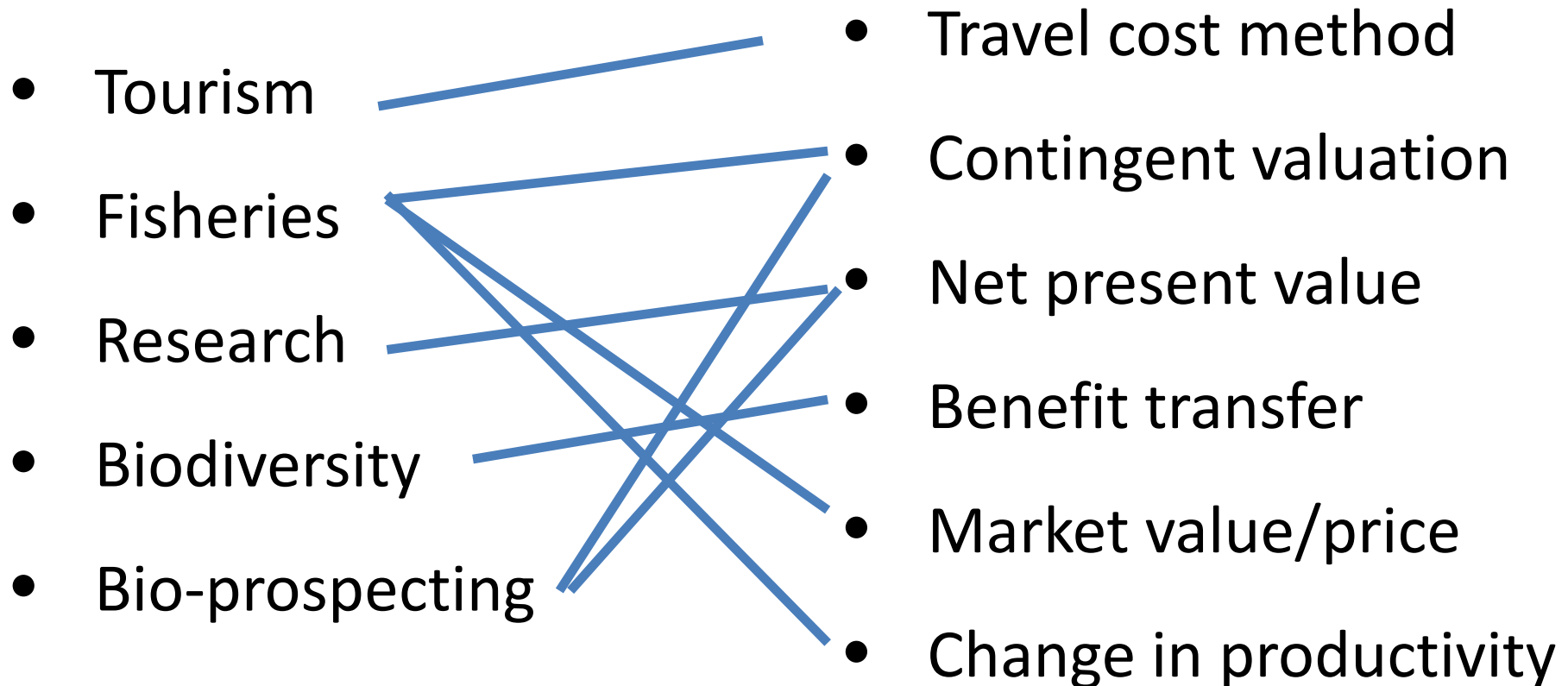
# STEP 3: Choose the valuation method for each ecosystem service and choose indicators

- Tourism
- Fisheries
- Research
- Biodiversity
- Bio-prospecting





# STEP 3: Choose valuation method for each ecosystem service and choose indicators



# STEP 3: Choose valuation method for each ecosystem service and **choose indicators**

Ecosystem service	Potential Indicator
Food security	<ul style="list-style-type: none"><li>• Average protein intake per person</li></ul>
Health	<ul style="list-style-type: none"><li>• # and % of people using medicinal plants</li></ul>
Fisheries	<ul style="list-style-type: none"><li>• List and volume of annual catch</li><li>• # of people employed</li><li>• Total \$US added to economy</li></ul>
Disaster mitigation	<ul style="list-style-type: none"><li>• Hectares of avoided erosion</li><li>• # of people protected from flooding</li></ul>
Water supply	<ul style="list-style-type: none"><li>• Volume (cubic meters/second) from PAs</li><li>• Hectares irrigated</li><li>• Energy in megawatts from hydropower</li></ul>

## Step 4: Gathering data



# Step 4: Gathering data -- surveys

## Annex 5: Snorkelers and Divers Questionnaire for the Marsa Alam Area

---

To be filled in by interviewer:

location of interview.....

live aboard/resort and name.....

date of interview.....

### 1. Visitor's recreational behavior

1- During the past year, how many times did you visit this location?

1. Once    2. Twice    3. 3-4 times    4. more than 4 times

2- How many times did you visit other natural areas in Egypt?

1. None    2. Once    3. Twice    4. 3-4 times    5. more than 4 times

3- How many times did you visit other natural areas in other countries?

1. None    2. Once    3. Twice    4. 3-4 times    5. more than 4 times

4- What is the main purpose of your natural areas vacation?

1. Diving    2. Snorkeling    3. Desert Activities  
4. Relaxation    5. All of the above    7. Other .....

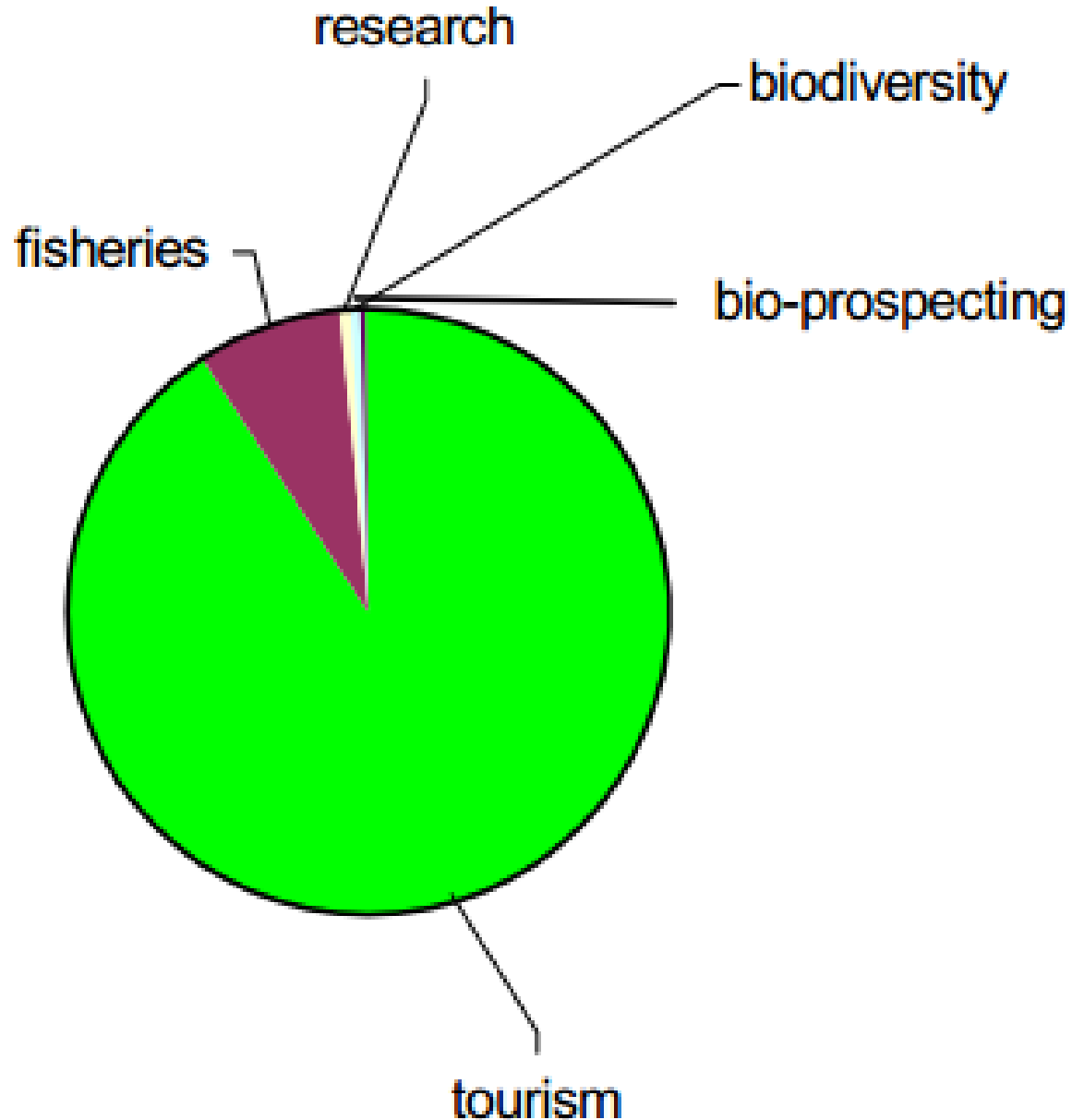
## STEP 5: Analyze benefits



Sharm el Seikh: 36.2\$ from reef-based tourism

## Step 5: Analyze benefits

Total value of  
reef-based  
tourism was  
\$116 mm (2000)

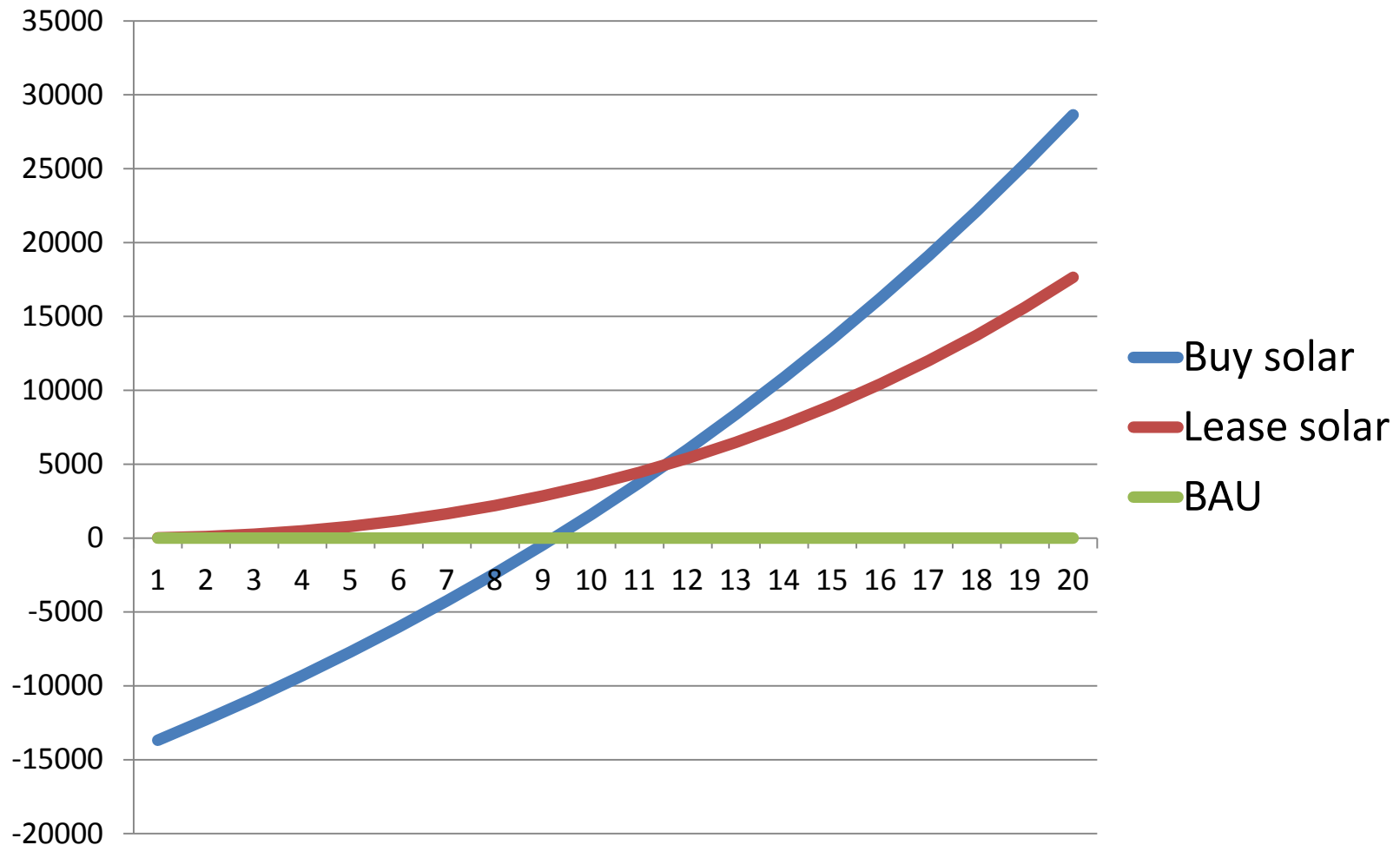




....but we need to analyze benefits over time

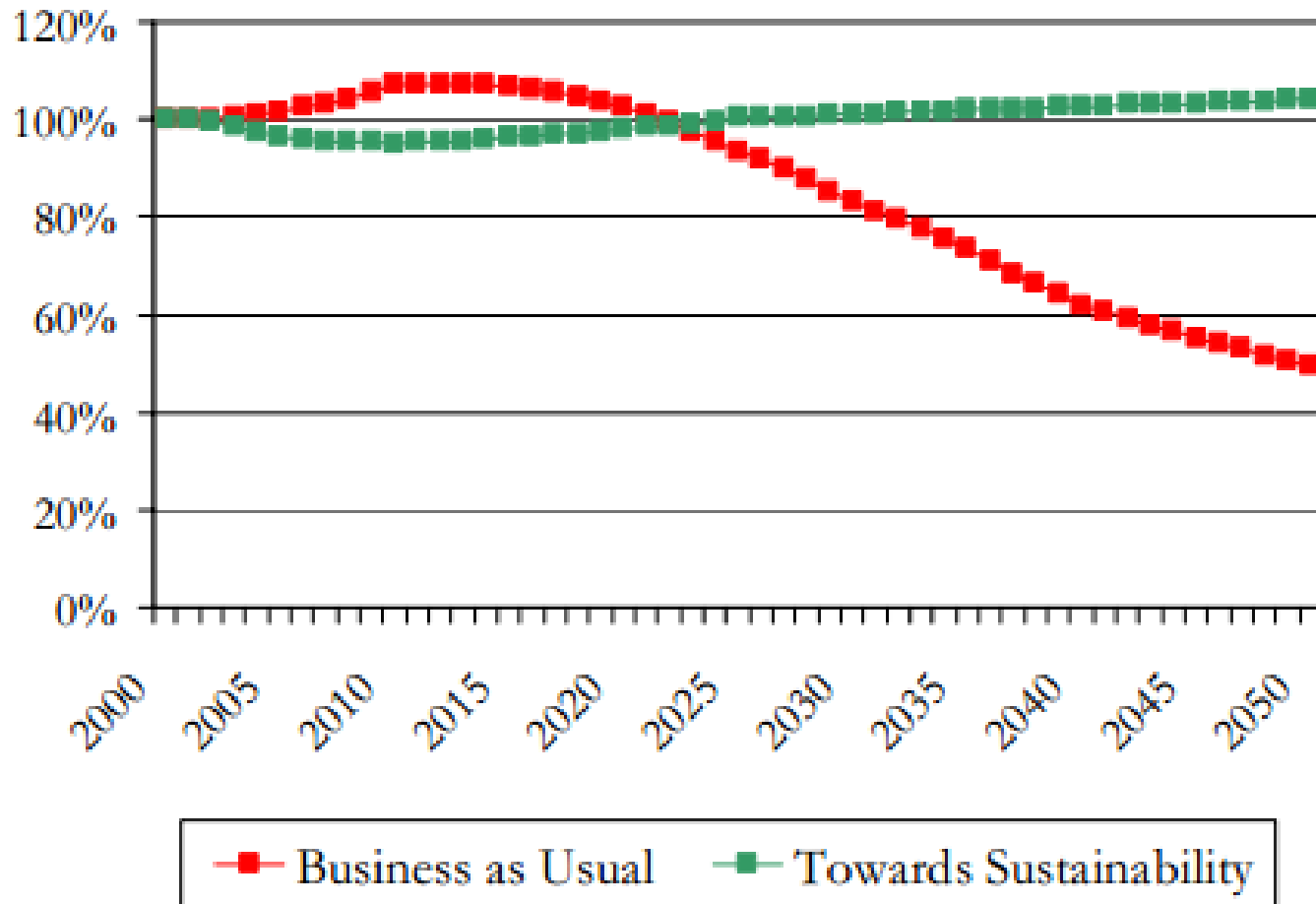


# Solar photovoltaic (PV) system



20-year savings by buying solar: **\$28,647**

## Relative Value of Options

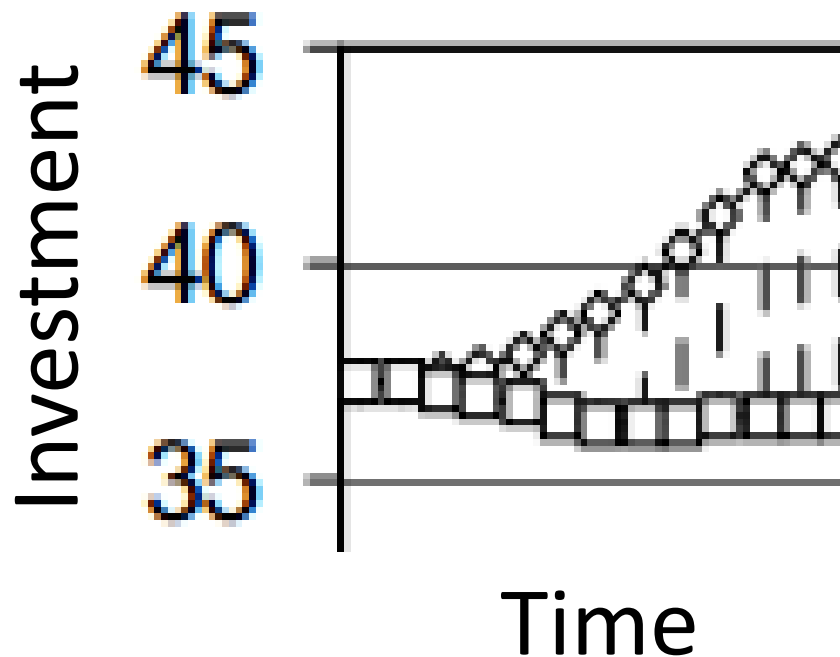


The shorter the time horizon, the larger the incentives for unsustainability

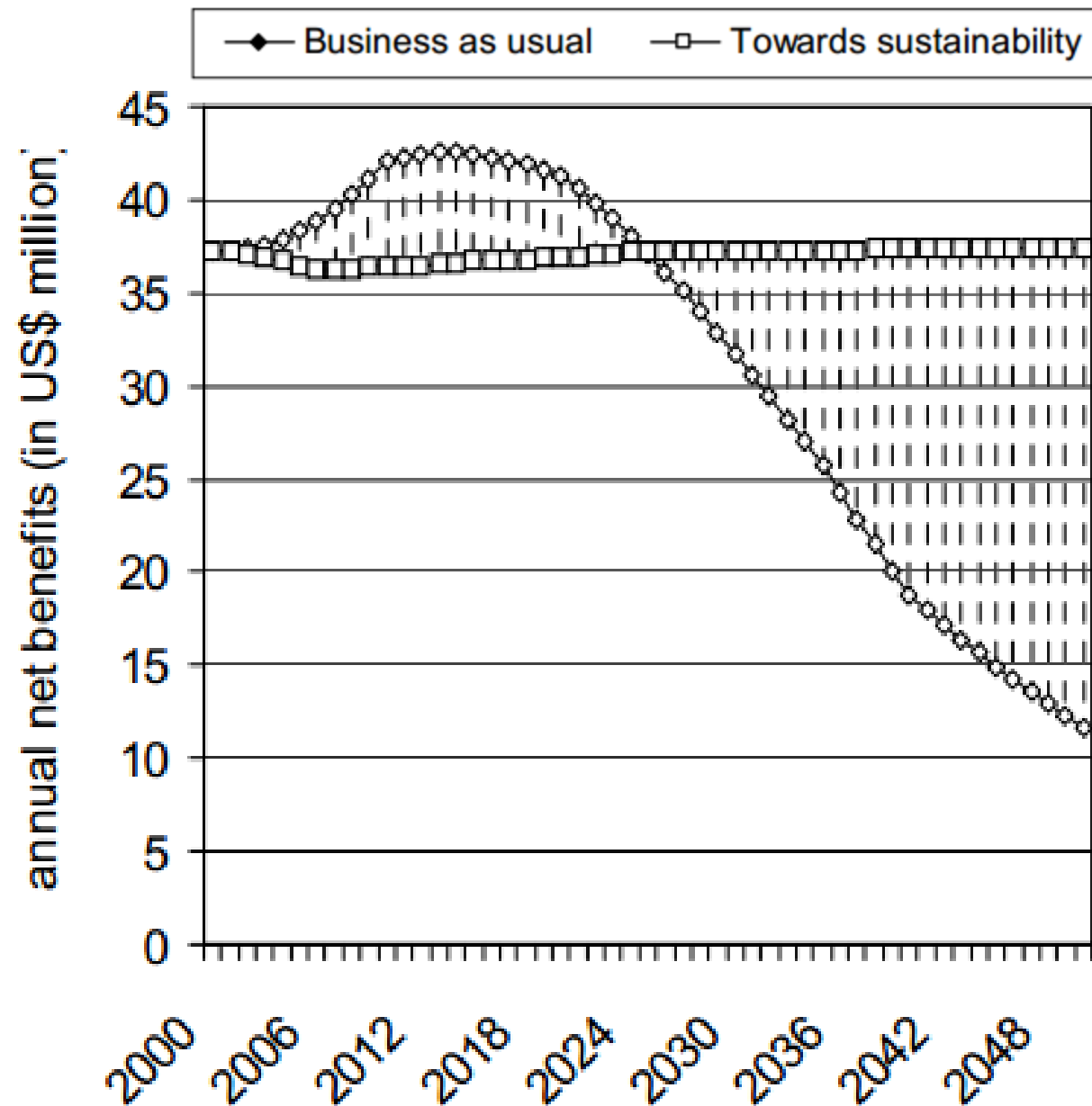
# Step 5: Analyze benefits

## Sharm el Seikh costs and benefits

—◆— Business as usual      —□— Towards sustainability

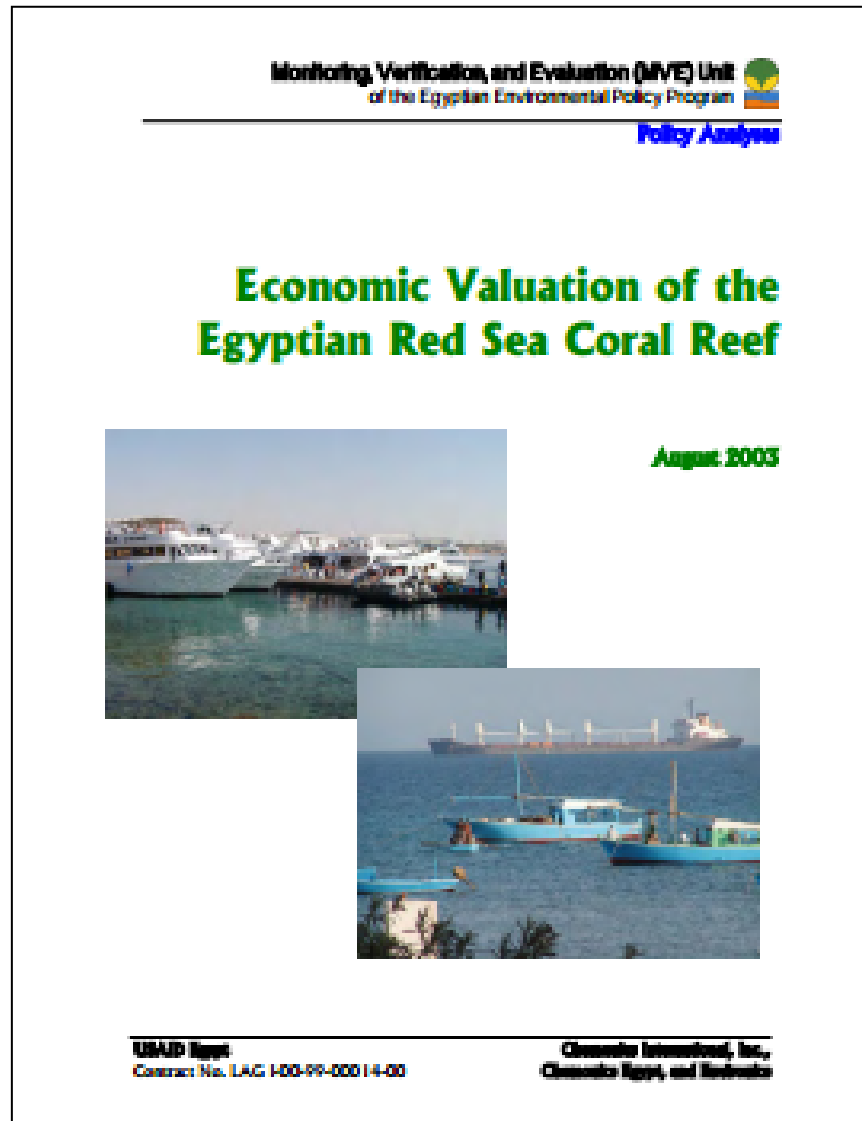


# *Sharm El Sheikh*





# STEP 6: Communicate the results



## Report

# STEP 6: Communicate the results

Simple

Powerful

Actionable

Surprising

Targeted

Iconic

Concrete



# STEP 6: Communicate the results

Simple

Powerful

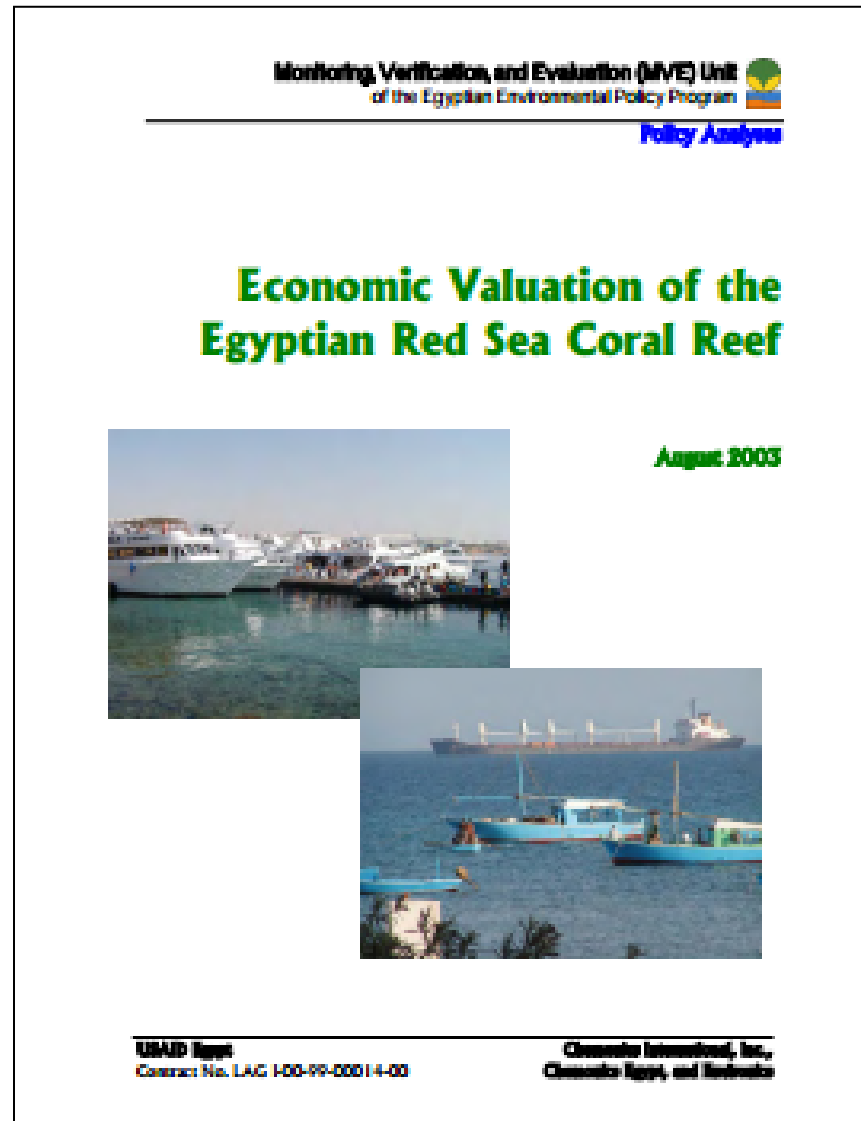
Actionable

Surprising

Targeted

Iconic

Concrete



## Report

## STEP 6: Communicate the results



Valuation aims to place protected areas into economic decision-making frameworks...



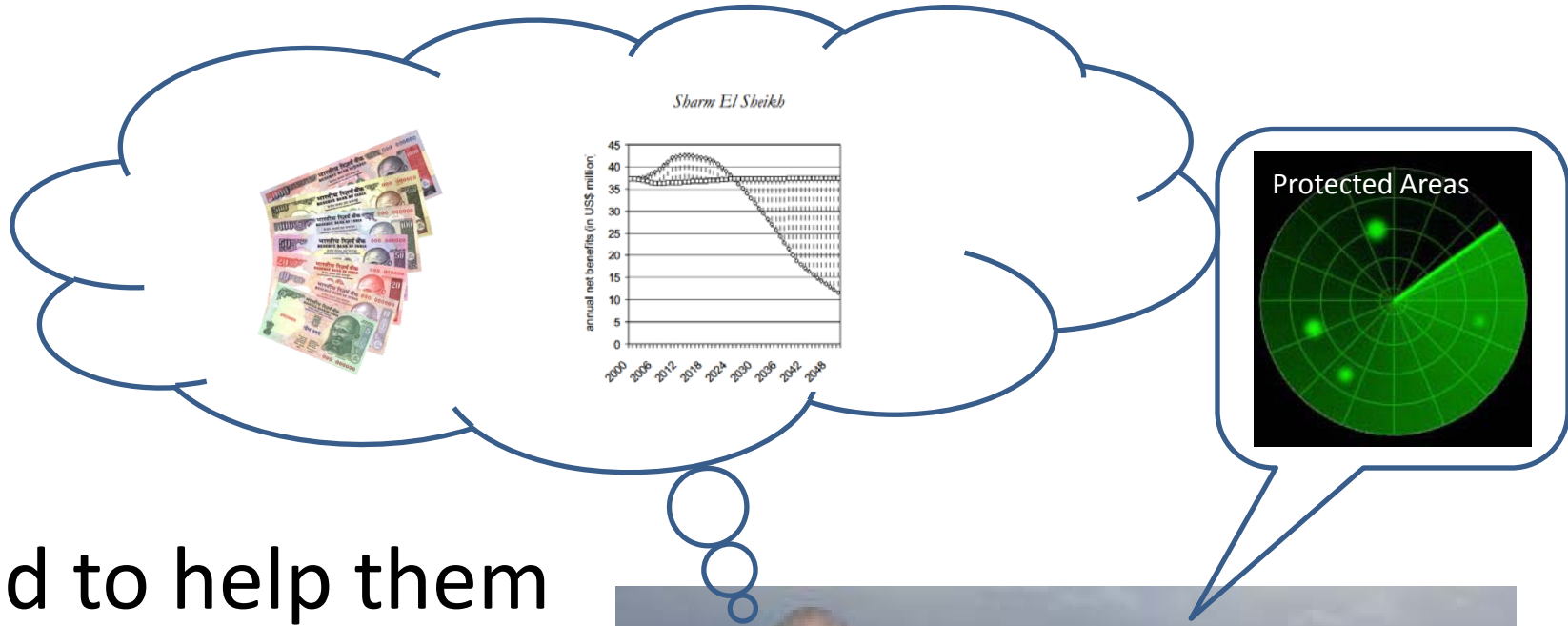
# STEP 6: Communicate the results

...in other words, to place protected areas on the radar screen of major decision makers...





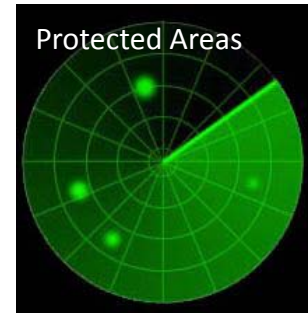
# STEP 6: Communicate the results



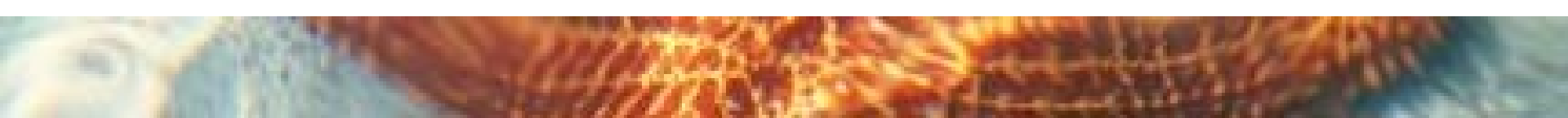
...and to help them understand the full costs and benefits over time....



# STEP 6: Communicate the results



...in order to make  
better societal  
decisions.



# Step 7: Establish mechanisms for integration

1. **IDENTIFY** and **ASSESS** the full range of ecosystem services and people affected

3. **CAPTURE** the value of ecosystem services and seek **SOLUTIONS**

2. **ESTIMATE** and **DEMONSTRATE** the value of ecosystem services



# Step 7: Establish mechanisms: Creating or modifying policies and plans



- Reform or create policies, plans, laws
- Create protected areas, buffer zones, corridors
- Modify management plans and practices
- Incorporate into strategic environmental assessments (SEAs)
- Incorporate into spatial and land-use planning

# Step 7: Establish mechanisms:

## Economic instruments, education, partnerships

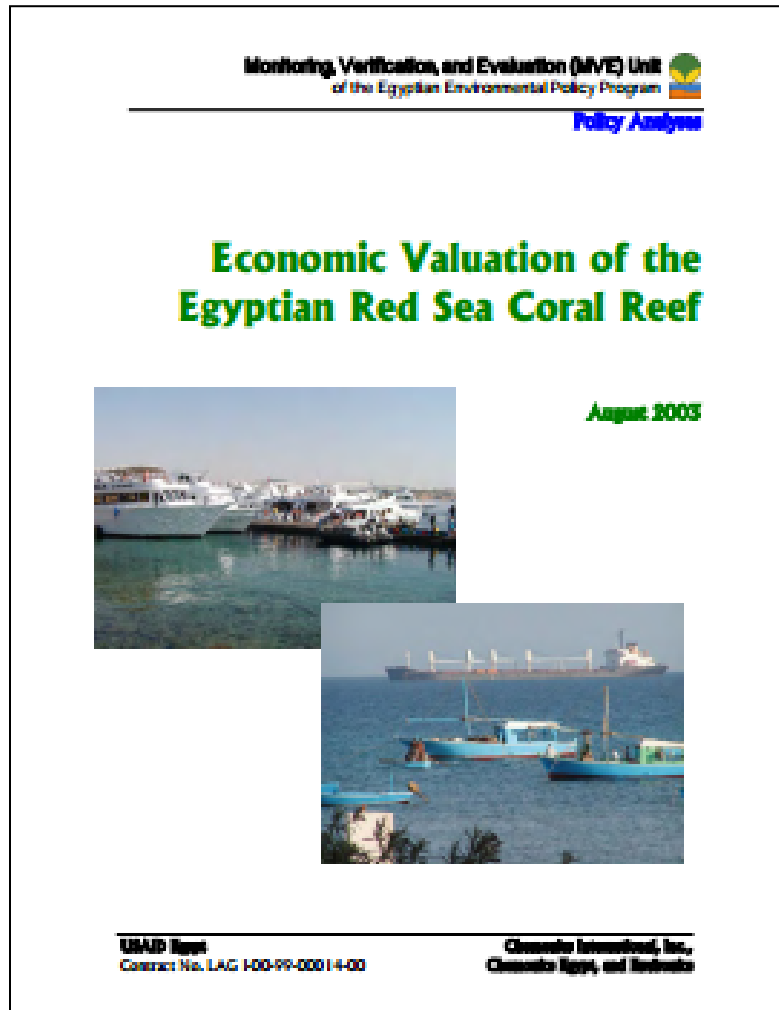


- Public-private partnerships
- Market-based certification
- Voluntary best practices
- Economic valuation
- Payments for ecosystem services
- Communication, education
- Biodiversity offsets





# Step 7: Establish mechanisms for economic and sectoral integration



- **Change management practices**
  - Limit the number of divers
- **Change economic instruments**
  - Increase diving fees
- **Change sectoral practices**
  - Ballast practices
  - Coastal development mitigation

# Exercise

1. What is a protected area problem in your region that valuation can help to solve?
2. What are the ecosystem services that are most important and feasible to include?
3. What is the best mechanism for communicating the value of protected areas?
4. What are the most important mechanisms for integrating the protected area values?

